



CORPORATE MATERIALS,
PETROCHEMICAL DIVISION ADMINISTRATIVE BUILDING
UDYOGAMANDAL, KOCHI, KERALA, INDIA - 683 501
TEL: 00 91 484 2568233/2568267
FAX: 00 91 484 2545172
EMAIL: kennedy@factltd.com/nikhilkumar@factltd.com

Enquiry No. MAT-RM-RP-10 dated 07/08/2021.

We, The Fertilisers And Chemicals Travancore Limited (FACT), invite your most competitive bid in seal covers for Two part open tender (Part A-Technical bid, Part B-Price Bid) for supply of Rock Phosphate (P2O5: 31.75% min.) as per the details given below:

1. Product : Rock Phosphate (P2O5: 31.75% minimum)
as per Specifications vide Annexure-A attached

(Vendor shall provide their guaranteed specification for the Rock offered covering all the parameters given in Annexure-A)
2. Origin : Rock Phosphate sourced only from INDIA is acceptable against this tender.
3. Bids from Indian producers/traders are only acceptable.
4. Quantity : 40000 MT +/- 10%
5. Schedule : Shipment - arrival Cochin during 20th – 25th of October 2021 lay can.

(Supply only by ships are acceptable)

6. The following Pre-qualification criteria shall be applicable:

A) Producer:

- (i) Should have supplied to any buyer (in India or outside) at least 25000 MT of rock phosphate during any one of the preceding three years as on the date of opening of PART A of bid. Copies of Purchase Orders and Invoices / B/Ls for the supplies, duly attested by the Bidder's authorized signatory shall be furnished as documentary evidence in support of the above.
- (ii) Copy of quality/analysis report showing the specification of Rock phosphate duly attested by the Bidder's authorized signatory shall be furnished as documentary evidence.

B) Trader:

- (i) Should have supplied to any buyer (in India or outside) at least one shipment of 25000 MT +/- 10% of any bulk cargo like rock phosphate, sulphur, fertilizer etc on CFR basis during any one of the preceding three years ending as on the date of opening of PART A of bid.



The following documents, duly attested by the Bidder's Authorized Signatory, shall be submitted in support of the above:

Copy of Purchase Order/Agreement, (b) Copy of Bill(s) of Lading, c) Copy of Invoice(s).

- (ii) Traders shall also submit Letter(s) issued by the Rock Producer's Authorized Signatory confirming to backup with respect to quality and quantity along with copy/copies of Analysis Reports showing all parameters as per FACT specifications, duly attested by the Producer's Authorized Signatory."

7. Price:

Bidder shall offer a minimum credit period of 30 days from BL date.

Only CFR rates shall be quoted. FACT shall place Purchase Order with CFR option only.

Bidder shall quote rates in the prescribed format given in Annexure-C (Price Bid Format).

8. Earnest Money Deposit (EMD): Bid Security Declaration as per attached Annexure E shall be submitted in lieu of EMD.
9. Security Deposit (SD): SD to be furnished as per cl. No.3 of Annexure D (Terms and Conditions of Purchase) of the enquiry.
10. Evaluation: The lowest bid will be determined based on the cost of production of one Ton of P2O5 using the quoted CFR prices of rock phosphate. Factors considered for Commercial Evaluation are given at Annexure – H
11. Other Terms and conditions: Shall be as per Annexures D, F & H
- 12. Due date / Time for submission of bid: 24/08/2021 / 14.00 hrs. IST**
13. The offer shall be valid for acceptance for a minimum period of 15 days from the date of opening of Part-A bids.
14. All vessels calling at Cochin Port should have valid P&I and Classification certificates, which should be covered by International Group of P & I Clubs and classified with International Association of Classification Societies as stipulated by the Ministry of Shipping, Govt. of India. If not, necessary relaxation has to be taken by Vessel Owner from Ministry of Shipping, Govt. of India as per circular No.SR-12020/2/2011-MG dated 2 Aug'12 issued by Ministry of Shipping, well in advance of vessel's arrival, failing which permission will not be granted by Port for berthing of vessel.

Please submit your offer within the stipulated date and time.

Thanking You

For The Fertilisers and Chemicals Travancore Limited

R.Satis Kennedy
Deputy General Manager (Materials) RM



Enclosures:

- | | |
|------------------|--|
| 1. Annexure - A | - Specifications of Rock Phosphate |
| 2. Annexure - B | - Instructions to Bidders |
| 3. Annexure - C | - Price Bid Format |
| 4. Annexure - D | - Terms and Conditions of Purchase |
| 5. Annexure – E | - Bid Security Declaration. |
| 5. Annexure - F | - Shipment Terms for CFR Purchase |
| 6. Annexure - G | - Compliance Statement |
| 7. Annexure - H | - Evaluation of price of Rock Phosphate and input costs per MT P ₂ O ₅ |
| 8. Annexure – I | - Unpriced copy of Price bid Format |
| 9. Annexure – J | - Pre-qualification Questionnaire |
| 10. Annexure – K | - Details of previous supplies |
| 11. Annexure – L | - List of Banks |
| 12. Annexure – M | - Proforma of Bank Guarantee for Security Deposit |
| 13. Annexure- N | - Proforma for Integrity Pact |

SPECIFICATIONS OF ROCK PHOSPHATE

MOISTURE	:	3% [MAX]
P2O5	:	31.75 % [MIN.]
CaO	:	53.0%[MAX]
SO3	:	1.7% [MAX]
FLUORINE	:	4% [MAX]
SiO2	:	6% [MAX]
CO2	:	6% [MAX]
CHLORIDE	:	300 ppm (0.03%) [MAX]
R2O3[Al2O3+Fe2O3]	:	2.5%[MAX]
MgO	:	0.5% [MAX]
Na2O	:	1% [MAX]
K2O	:	0.5% [MAX]
OIL & ORGANIC MATTER	:	1.5% [MAX]
SiO2/F	:	0.56 [MIN]
PARTICLE SIZE		
+4[Tyler Mesh](4.76mm)	:	Nil
+10["] (1.68mm)	:	5% [MAX]
[-100] ["] (0.149 mm)	:	20% [MAX]
[-200] ["] (0.074 mm)	:	6% [MAX]

Notes:

- 1.0 Moisture at the load port shall be certified by an independent surveyor and invoice shall be raised for each shipment after deducting rebate for moisture. The rebate for moisture shall be calculated by multiplying the quantity of moisture and the corresponding CFR price quoted by bidder.
- 2.0 Offers with minimum 31.75% P2O5 of Rock shall only be considered. Bidder shall guarantee the minimum P2O5 content in the Rock phosphate offered by them. Prorate rebate on CFR value shall be applicable in case P2O5 content is below the minimum value guaranteed by the bidder.
- 3.0 Shortage of more than 0.5% from the B/L quantity in weight determined at discharge port by draft survey shall be to Seller's account.
- 4.0 Offer only from INDIAN firm/manufacturer/trader/individual are acceptable and material only of INDIAN Origin is acceptable. Supply of material only by ship is acceptable

Instructions to Bidders**1.0 Definitions:**

- FACT** : Shall mean The Fertilisers and Chemicals Travancore Ltd., with registered office at Udyogamandal and its various Divisions.
- Bidder** : Shall mean the INDIAN Firm / Producer / Trader / Agent who submits bid in response to this enquiry.
- Seller** : Shall mean the INDIAN Firm / Producer / Trader / Agent on whom FACT places the Purchase order.
- Contract value:** CFR value of the order quantity.

2.0 Please submit your bid for supply of Rock Phosphate (P2O5: 31.75% min) conforming to the specifications as per Annexure A and terms and conditions stated in the enquiry documents as detailed below: -

2.1 Bidders shall study carefully the Enquiry Notice, Instructions to Bidders, Terms and conditions of purchase, shipment terms for CFR contract sent along with this enquiry. All conditions set out therein shall be binding on the bidders unless conflicting with any conditions expressly stated by FACT, while accepting any bid in the event of such acceptance.

2.2 Bid shall be submitted on two-part basis. Part A shall consist of pre-qualification cum Techno-commercial bids and Part B bid shall be Price Bid. Part A bid shall contain all relevant documents as required for pre-qualification and all Annexures A to H including their guaranteed specification.. Price shall be quoted only in the Price Bid Format. The bid shall be signed by the authorized signatory on all pages, both in Part A bid and Part B bid. Part A bid and Part B Bid shall be sealed in separate covers, super scribing the Enquiry No. and due date. The two sealed covers containing Part A and part B bid shall be enclosed in another envelope and sealed and shall super scribe the enquiry No and due date. Even though this enquiry stipulates two part bid, Offers sent by E-mail shall be considered as a special case. Email shall be sent separately as per below;

PART A-Technical bid shall be sent:

nikhilkumar@factltd.com/kennedy@factltd.com

PART B-Price bid shall only be sent to rp10@factltd.com.

2.3 Bid shall be addressed to the Officer (Administration), Administrative Office, FACT-Petrochemical Division Administrative Building, The Fertilisers and Chemicals Travancore Ltd., Udyogamandal P.O.,Cochin - 683501, Kerala, India.

2.4 The following officer in Administrative Office is authorized to receive the bids.

Ms. Ancy Mathew - Officer (Administration)

2.5 Due date / Time for submission of bids: 24/08/2021 / 14.00 hrs IST.

Date /Time of opening of bids (Part-A): 24/08/2021 / 14.30 hrs IST

2.6 On the specified bid opening date, Part A bids will be opened in the presence of



bidders or their authorized representative present.

Part B bids of those bidders whose bids are found acceptable based on pre-qualification and techno-commercial evaluation only will be opened. Such bidders shall be informed of the same.

- 3.0 The brief process details of our Phosphoric acid plant at Cochin Division, Ambalamedu (FACT- CD) is given below:

The phosphoric acid plant is designed to produce 360 TPD of P₂O₅ through Dihydrate Route. The plant was designed by Societe de Prayon of Belgium based on Prayon Convertible process. The plant produces acid at a strength of 30% P₂O₅. Rock phosphate is reacted in an attack tank with 98% Sulphuric acid along with weak recycle phosphoric acid. A portion of slurry from the tank is circulated through an evaporator to remove excess water in the system, to control the attack tank slurry temperature and prevent hemihydrate formation. The slurry is taken to digestion vessels and is pumped to a filter after giving sufficient residence time. The filter is a vacuum Prayon filter giving 30% acid and dry gypsum.

- 4.0 Discharge rate at Cochin Port: **5000 MT PWWD SAT AFT SHEX EIU**
- 5.0 Earnest Money Deposit (EMD): Bid Security Declaration as per attached Annexure E shall be submitted in lieu of EMD
- 6.0 The bid shall contain as integral part of the same the following compliance statement: "We have read and understood the Enquiry Documents against your Enquiry No. MAT-RM-RP-10 dated 07/08/2021 and hereby confirms our acceptance to the same."
- 7.0 **Pricing:**
- 7.1 Prices shall be firm and on dry basis.
- 7.2 Bidder shall quote cash price (at sight) as well as interest for a minimum 30 days credit period upto 180 days from B/L date as per Price Bid Format as per Annexure C.
- 7.3 Offers with minimum 31.75% P₂O₅ of Rock shall only be considered. Bidder shall guarantee the minimum P₂O₅ content in the Rock phosphate offered by them. Prorata rebate on CFR value shall be applicable in case P₂O₅ content is below the minimum value guaranteed by the bidder.
- 8.0 The pages of the bids shall be consecutively numbered and shall be signed on all pages. Bids shall be free from over writing and corrections, if any, shall be duly attested by the bidder. All rates shall be filled in figures and words. If there is any difference between the amount given in figures and words, the amount indicated in words shall be considered.
- 8.1 The bid shall be signed by authorized signatory only.
- 8.2 Delayed / Late bids are liable to be rejected.
- 8.3 Bidder's representatives attending the bid opening shall bring with them relevant authorization for the same.
- 8.4 The original bid shall not be withdrawn within the validity period even if negotiations are done or counter offer made by us.



- 9.0 FACT is not bound to accept the lowest bid and reserves the right to reject any or all the bids without assigning any reason(s) whatsoever. FACT also reserves the right to place order / orders on one or more bidders or cancel this enquiry.
- 10.0 FACT reserves the right to extend without giving any reason(s) the closing date / time of the enquiry.
- 11.0 Details required regarding agent vide cl.16 and its sub-clauses of Annexure -D shall be submitted at the time of bidding.
- 12.0 Evaluation: The lowest bid will be determined based on the cost of production of one Tonne of P2O5 using the quoted CFR prices of rock phosphate. Factors considered for Commercial Evaluation are given at Annexure – H
- 13.0 **Integrity Pact:** The bidders shall sign and submit an “Integrity Pact (IP)” to be executed between the bidder and Fertilisers And Chemicals Travancore Ltd. on Rs.500/- stamp paper along with the bid as per Annexure N. Mr. P.K. Vijayakumar, IRS (Retd) shall be the Independent External Monitor (IEM) for these tenders and his contact details are given below:
Mr. P.K. Vijayakumar, IRS (Retd),
Madhavam, Vaniyan Lane, Punkunnam P.O, Thrissur – 680002
Telephone: Mobile: 8547381122 E-mail address: vkmenon78@gmail.com

Note:

- (1) The Original Integrity Pact on Rs.500/- stamp paper signed by the bidder is to be sent by Post / Courier to T.Nikhil Kumar, FACT-PD Admn. Building, Udyogamandal (P.O.), Ernakulam – 683501.
- (2) In case bidders require any clarification pertaining to the tender please contact : T.Nikhil Kumar/ R.Satis Kennedy, nikilkumar@factltd.com/kennedy@factltd.com, Ph.04842568267/04842568233. Kindly note that the Independent External Monitor should NOT be contacted for clarifications regarding the tenders.”
- 14.0 This tender shall be based on MSME order dt. 23rd March 2012, and as amended from time to time, pertaining to Public Procurement Policy in respect of procurement of goods and services, produced and provided by micro and small enterprises, including special benefits to MSE firms owned by SC/ST and women entrepreneurs, on furnishing relevant documents as proof(Subject to declaration of Udyam Registration Numbers by the vendors on CPP Portal and uploading the copy of latest valid Udyam Registration Certificate along with their bid). Bidders will get the benefit of PP policy only if they are MSE bidders at the time of submission of their offers.

In divisible tenders, participating MSEs quoting price within price band of L1+15% shall also be allowed to supply a portion of requirement by bringing down their price to L1 price in a situation where L1 price is from someone other than an MSE. Such MSEs shall be allowed to supply atleast 25% (or as applicable) of the total tendered value. In case of more than one such MSE, the supply will be shared proportionately (to tendered quantity). Special provisions extended to certain categories of MSEs as per the order shall also be applicable.

In case of non-divisible tenders, an MSE quoting in the price band of L1+15% may be awarded for full/complete work of tendered value, considering the spirit of policy for enhancing the Government procurement from MSEs subject to bringing down of price to L1 by the MSE concerned.

The present tender is non-divisible.

Eng. No. MAT-RM-RP-10 dated 07/08/2021

PRICE BID FORMAT

Price quoted on dry basis:

Description			Price per MT (INR) Cash
Rock Phosphate	1.	CFR Cochin	

Port of Loading : -----

Sailing time from port of loading to Cochin : ----- days.

Number of days credit offered from date of BL: -----days.

Interest rate applicable for credit offered : -----% per annum

Arrival at Cochin during :

Offer is valid till :

Name of Authorized Signatory :

Signature :

Date :

GST applicable :

Note: 1.Bids from Indian Producers/Traders is only acceptable.

2. Material only of Indian Origin is acceptable.

3. Supply of Material only by ships is acceptable.



Annexure- D

Terms and Conditions of Purchase

1. The Purchase Order is placed only with CFR option.
- 1.1. Seller shall furnish firm lay can well in advance so that the activities required for CFR arrangements are made smoothly. The Seller shall not be absolved from his obligations under the Purchase Order, citing insufficient time for making CFR arrangements. Shipment terms for CFR contract shall be as given in Annexure Annexure F respectively of this enquiry.
2. Taxes:

All levies, taxes shall be to FACT's account.
3. Security Deposit (SD):
 - 3.1 The Seller shall provide within 15 days from the date of receipt of Letter of Intent, a Security Deposit, of 2% of the value of the order in the form RTGS/NEFT to FACT's account or cash or Bank Guarantee from a Nationalized / Scheduled / Foreign bank in the prescribed proforma. In the case of bank guarantee issued by branches abroad of foreign banks or bank guarantees issued by branches abroad of Indian banks, confirmation from a Nationalized / Scheduled bank situated in India shall be obtained. The bank Guarantee shall be valid till the expiry of the contract with a claim period of six months thereafter. Validity shall be further extended on demand as per terms of our BG proforma.
 - 3.2 The Security Deposit shall not carry any interest and shall be refunded only after successful completion of the supply of rock phosphate as per this Purchase order after deducting all amounts due to FACT, when the claim period is over.

FACT's account details to enable RTGS/NEFT payment is given below.

The Bank Details are as follows:

STATE BANK OF INDIA, COMMERCIAL BRANCH

VANKARATH TOWERS, PADIVATTOM

COCHIN 682024

CONTACT NOS : BOBEN MATHAI : 8593070731

BRANCH LANDLINE : 0484 - 2340028/29

A/c No : 10590232386

IFSC : SBIN0004062

SWIFT : SBININBB245

TYPE : CC ACCOUNT

- 3.3 The SD is exempted in the case of Reputed Manufacturers / producers/Traders who have supplied Rock Phosphate of P2O5 31.75% Min to FACT in the past.
- 4. Payment shall be made as per clause 4.1 or 4.2 as per sellers' option



- 4.1 Payment shall be made by RTGS/NEFT to Seller's designated bank account within 3 days on receipt of clean and complete original shipping documents at FACT, if FACT agrees on sight basis or Payment shall be made by RTGS/NEFT to Seller's designated bank account after credit period offered on receipt of clean and complete original shipping documents at FACT, if FACT agrees on Credit basis .
- 4.2 Payment by way of L/C to Seller's designated bank against clean and complete shipping documents present to FACT's bank through seller's bank. L/C opening charges shall be to FACT's account. Other charges including confirmation charges, in case confirmation is required, will be to Seller's account. L/C will normally be established prior to sailing of the vessel. FACT's confirmation that L/C has been opened will be deemed sufficient for this purpose. Any delay in interbank communication shall not be sufficient reason to delay nomination/ loading/sailing of the vessel.
- 4.3 L/C will normally be established prior to sailing of the vessel. FACT's confirmation that L/C has been opened will be deemed sufficient for this purpose. Any delay in interbank communication shall not be sufficient reason to delay nomination/ loading/sailing of the vessel.
5. Shipping Documents:
 - 5.1 Seller shall present following shipping documents for payment purpose:
 - a] Three original and three non-negotiable copies of clean on board bills of lading marked freight paid/payable by shipper as per Charter Party. In case of Charter Party Bills of Lading, it should bear an endorsement that all the relevant terms and conditions of the relative Charter Party are deemed to have been incorporated therein.

The B/Ls to show:

 - 1] Purchase Order Number
 - 2] L/C reference, if payment is by L/C.
 - b] Three signed commercial invoices and three copies of the same based on the Bill of Lading quantity and surveyor's certificate of analysis. The invoice shall show the following:
 - 1] B/L No.and date
 - 2] Purchase Order No.
 - c] Certificate of origin issued by the concerned Chamber of Commerce.
 - d] Certificate of weight issued by internationally reputed Independent Surveyor.
 - e] Certificate of quality/analysis issued by internationally reputed independent surveyor.
 - f] A certificate from the Seller stating that e-mail has been sent to FACT's underwriters for insurance purposes.
 - g] A certificate from the seller to the effect that the goods supplied is in accordance with the relative purchase order.
 - 5.2 All charges towards obtaining the above documents shall be to the account of Seller.
 - 5.3 Routing of shipping documents shall be as follows:



- 1] A copy each of B/L and Invoice shall be emailed within 2 days of loading/sailing of the vessel to Senior Officer [Shipping] shipping@factltd.com, FACT Ltd., Willington Island cmwi@factltd.com; and Deputy General Manager (Materials) Raw Materials kennedy@factltd.com; FACT Ltd., Udyogamandal and Assistant Manager (D)- nikhilkumar@factltd.com
 - 2] Original set of documents to be forwarded to the bank.
 - 3] One set each, comprising of copies of the above documents to be forwarded to;
 - i] DEPUTY GENERAL MANAGER [FINANCE]-BILLS(RM), FINANCE DEPT., FACT LIMITED, HEAD OFFICE, UDYOGAMANDAL, COCHIN, KERALA - 683 501 , INDIA.
 - ii] SENIOR OFFICER [SHIPPING], SHIPPING OFFICE, FACT LIMITED, POST BOX NO.3703, WILLINGDON ISLAND, COCHIN, KERALA - 682 009, INDIA.
 - iii] DEPUTY GENERAL MANAGER [MATERIALS]-RM 1, CORPORATE MATERIALS, FACT LIMITED, FACT PETROCHEMICAL DIVISION ADMINISTRATIVE BUILDING, UDYOGAMANDAL, COCHIN, KERALA – 683 501, INDIA.
6. Liquidated damages:
- The agreed shipment dates shall be firm and shall be treated as the essence of the contract. Any delay in effecting the shipment shall render the Seller liable for liquidated damages at the rate of 1/2% of the Purchase order value of the shipment for every week or part thereof delay subject to a maximum of 2% of the value of the shipment and GST as applicable.
7. Force Majeure:
- 7.1 If at any time during the existence of this contract if either Seller or FACT is unable to perform in whole or in part any obligation under this contract because of war, hostility, civil commotions, sabotage, quarantine restrictions, Acts of God and Acts of Govt. [including but not restricted to prohibition of exports or imports], fires, floods, explosions, epidemics, strikes, embargoes, then the date of execution of contract shall be rescheduled after considering FACT's production requirements and ullage.
 - 7.2 Any waiver/extension of time in respect of the delivery of any installment or part of the goods occasioned due to reasons in 7.1 above shall not be deemed to be waiver/extension of time in respect of the remaining deliveries.
 - 7.3 If operation of such circumstances exceeds three months, each party shall have the right to refuse further performance of the contract in which case neither Seller nor FACT shall have the right to claim damages.
 - 7.4 The Seller and/or FACT who is unable to fulfill their obligations under the contract shall within 15 days of occurrence of any of the causes mentioned in this clause inform the other party, of the existence and termination of the circumstances preventing the performance of the Contract. Certificate issued by local Chamber of Commerce in the country of the Seller or FACT shall be sufficient proof of the existence of the above circumstances and their duration.
 - 7.5 Non-availability of material shall not be an excuse to the Seller for not performing



their obligations under the contract.

8. Default:

In the event of any default by the Seller in executing the Purchase Order in accordance with the specifications and/or terms and conditions of the Purchase Order, FACT may terminate the Purchase Order without prejudice to any other right, remedy or option FACT may have. In the event of such termination, FACT shall have the right to procure the goods from other sources at the risk and cost of the Seller.

9. Determination of quality and quantity:

9.1 The quality and quantity of each shipment shall be determined at the load port only by SGS/ INTERTEK/ INSPECTORATE (Bureau Veritas). The cost incurred towards the services of surveyor (including issue of necessary quality and quantity certificates) shall be to Seller's account. However, FACT reserves the right to inspect the material or have the material inspected by another third party inspector prior to shipment with regard to both quantity and/or quality at FACT's cost, in which case, this certificate of quantity and/or quality shall be final.

9.2 The determination of product quality in respect of each shipment shall be undertaken by the independent surveyor and shall be used in the preparation of the certificate of quality. Two representative samples of each shipment shall be taken by the surveyor, which shall be sealed and signed by the surveyor and the Seller. One sample shall be placed on board the vessel for the consignee and one shall be retained by Seller, as a reference sample for a period of 60 days from the date of completion of discharge unless a dispute has arisen in which case the sample shall be retained until the resolution of such dispute.

9.3 Offers with minimum 31.75% P2O5 of Rock shall only be considered. Bidder shall guarantee the minimum P2O5 content in the Rock phosphate offered by them. Prorata rebate on CFR value shall be applicable in case P2O5 content is below the minimum value guaranteed by the bidder. If the analysis report of the sample taken at discharge port shows adverse variation compared to load port analysis as per FACT's assessment FACT shall intimate the same to Seller within 30 days of completion of discharge. If the difference is less than 0.5% P2O5, seller shall arrange to pay FACT the pro-rata rebate. If the difference is more than 0.5% P2O5 Seller at his option shall arrange for analysis of the reference sample at his cost to the referee laboratory of International repute for analysis. The result of this reference sample shall be binding on both seller and buyer and shall be used for P2O5 prorata rebate. The seller's claim in this regard shall be limited to that of invoice value based on PO price. Accordingly the payment for difference in P2O5 shall be paid by the Seller within 30 days of receipt of intimation from FACT.

9.4 Moisture at the load port shall be certified by an independent surveyor and invoice shall be raised for each shipment after deducting rebate for moisture. The rebate for moisture shall be calculated by multiplying the quantity of moisture and the corresponding CFR price quoted by bidder.

10. Shortage of more than 0.5% from the B/L quantity in weight determined at discharge port by draft survey shall be to Seller's account.

11. Titles and Risk: Title to the goods and risk shall pass from Seller to FACT as per INCOTERMS 2010, as amended from time to time.

12. Amendment of the Purchase Order:

Any amendment or modification to this Purchase Order shall be made in writing



with the concurrence of the Seller, where required.

13. Law:

The governing law for this Purchase Order shall be Indian law. The proper language of the Purchase Order shall be English. The Seller agrees to submit himself to the Jurisdiction of Indian Courts of Law.

14. Seller warrants that the goods are free and clear of liens and encumbrances and that he has good and marketable title to the same.

15 Applicable Law and Settlement of Disputes:

15.1 This Order shall be subject to and shall in all respects be governed by Indian Law.

15.2 If any dispute(s) arises out of or in connection with this contract, or in respect of any defined legal relationship associated therewith or derived therefrom, the parties agree to submit the disputes to arbitration under the ICADR (International Centre for Alternative Dispute Resolution) Arbitration Rules 1996. The authority to appoint the Arbitrator shall be the International Centre for Alternative Dispute Resolution. The number of Arbitrator shall be one and the language of the arbitration proceedings shall be English. The place of arbitration proceedings shall be Ernakulam, in Kerala, India.

15.3 Any legal proceedings relating to this Order shall be limited to Courts of Law under the jurisdiction of the Kerala High Court at Ernakulam, Kerala, India.

16.0 The Purchase Order against the enquiry shall be placed by The Fertilisers and Chemicals Travancore Limited (FACT LTD.). It is expressly made clear that the Government of India is not a party to this Purchase Order and has no liabilities, obligations or rights out of or under this order.

17.0 In case of any other cargo which causes difficulty in unloading due to dustiness of cargo, the following have to be specifically agreed.

- a. All arrangements for unloading the cargo into FACT's barges shall be the responsibility of the seller.
- b. The ship shall have suitable cranes and grabs which shall be operated by the ship crew/any other agency free of cost to unload the cargo into FACT's barges from FACT's berth/other berth/ outer sea if required.
- c. All additional charges due to operation in FACT's berth/other berth/outer sea including additional transportation charges for barges shall be to seller's account.
- d. The shifting charges to other berth/outer sea due to the dustiness of cargo shall be to seller's account.
- e. Demurrage will not be charged to FACT for the delay caused due to dustiness of cargo.
- f. The ship shall have sufficient facility for temporary mooring of barges during discharge using stevedore at berths/outer seas.



Annexure-E

Bid-Security Declaration

To
Deputy General Manager (Materials)
Corporate Materials Department
FACT Ltd.
Udyogamandal - 683501, Kochi.

Reference: (1) Enquiry No..... of FACT.
(2) Our Bid No..... dt.

I/We ,..... irrevocably declare as under:

I/We understand that, as per Clauseof Tender/bid conditions, bids must be supported by a Bid Security Declaration in lieu of Earnest Money Deposit.

I/We hereby accept that I/We may be disqualified from bidding for any contract with you for a period of Three years from the date of disqualification as may be notified by you (without prejudice to FACT's rights to claim damages or any other legal recourse) if,

- 1) I am / We are in a breach of any of the obligations under the bid conditions.
- 2) I/We have withdrawn or unilaterally modified/amended/revised, my/our Bid during the bid validity period specified in the form of Bid or extended period, if any.
- 3) On acceptance of our bid by FACT, I/we failed to deposit the prescribed Security Deposit or fails to execute the agreement or fails to commence the execution of the work in accordance with the terms and conditions and within the specified time.

Signature:

Name & designation of the authorized person signing the Bid-Security Declaration Form:

Duly authorized to sign the bid for and on behalf of:
.....(complete name of Bidder).

Dated on..... day of..... month.....year.

(Note: In case of a Joint Venture, the Bid Security Declaration must be in the name of all partners to the Joint Venture that submits the bid).

Shipment terms for CFR Purchase

- 1.0 FACT will issue PO on CFR option. Seller shall provide at his own expense proper transportation for carriage of the cargo in transit subject to Government of India policy directives in this regard. Indian flag vessels to be accorded first right to refusal. Seller shall forward C/P on finalization of vessel. Freight shall be pre-paid.
- 2.0 Vessel nominated shall conform to ISM code for safe operations and pollution prevention and other requirements of Indian / International Maritime Authorities, applicable for carriage of rock phosphate as relevant. Non-compliance or lack of necessary supporting documents to show compliance with the above and consequent damages, if any, shall be to Seller's account.

As per Shipping Development Circular issued by DG Shipping, cargo vessels visiting an Indian Port on the West Coast or plying in the Indian territorial waters in the Arabian Sea or the Indian EEZ during the period of foul weather (being 1st June to 31st August), shall be less than 25 years of age.

- 3.0 Discharge rate at Cochin Port: **5000 MT PWWD SAT AFT NOON SHEX EIU.**
- 4.0 Demurrage Rate: Shall be indicated by Seller while nominating the vessel. [Despatch rate shall not be less than half of the demurrage rate.]
- 5.0 Discharge Port : 1/2 SB Cochin

If FACT decides to do stevedoring ship's crane with suitable grab for unloading shall be made available for doing stevedoring.

- 6.0 Arrival draft at Cochin: Not to exceed 35 ft.
- 6.1 In case arrival draft exceeds permissible draft, lightening to be arranged by Seller at own risk and cost including time lost. It shall be Seller's responsibility to ensure that the vessel arrives with the permissible/available draft at Cochin whichever is less.
- 6.2 Seller shall guarantee that vessels nominated are amenable to discharge using our mechanical ship unloader i.e. gearless vessels, which can permit free movement of FACT's ship unloader from hatch to hatch. Tween decked vessels and vessels with tunnel-shafts in the aft-holds shall not be employed, unless specifically accepted by FACT, for which additional laytime and costs, as stipulated by FACT, shall be borne by Seller.
- 6.3 Seller shall guarantee that vessels nominated are amenable to discharge using FACT's mechanical ship unloader i.e. vessels which can permit free movement of FACT's ship unloader from hatch to hatch. Tween decked vessels, flush tween decked vessels and vessels with tunnel-shafts in the aft-holds shall not be employed, unless specifically accepted by FACT, for which additional laytime and costs, as stipulated by FACT, shall be borne by Seller. Vessels shall be equipped with 4/5 cranes of 10-15MT capacity. On board cranes / gears / derricks shall be capable of placing and taking out FACT's pay loader of 10 MT weight in the hold/hatches safely and the cranes / gears / derricks shall be operated by the ship's crew. Any time loss due to breakdown of cranes/gears/derricks not to count as laytime and any expenses incurred will be to the owner's/seller's account. No



transshipment shall be made without prior permission of FACT.

- 6.4 **FACT shall have the right to shift the vessel (upto one shifting operation) from FACT's berth to another vacant berth / anchorage and back to FACT's berth and time used and related costs shall be to seller's account.**

This is to facilitate discharge of other vessels bringing goods for FACT as per FACT's requirement. One shifting operation involves movement from FACT's berth (Q-10) to another vacant berth / anchorage and back to FACT's berth (Q-10)

- 7.0 The following vessel details shall be furnished by Seller while nominating vessel, by email addressed to Deputy General Manager [Materials]- Raw Materials.

i] Name of the vessel, ex-name, if any ,ii] Flag, iii]Classification, iv] Year of built
v] GRT/NRT & LOA , vi] Registered owners vii] Operators, viii] Charterers,
ix] P&I club, x] Hull u/w & terms of cover, xi] Particulars of performance of
vessel's last 2 voyages, xii] Agents at discharge port,
xiii] Demurrage and despatch rates.

- 8.0 Expected loading days and arrival date at Cochin shall be intimated to FACT for each shipment while nominating the vessel in conformity with the Purchase Order.

- 9.0 Insurance:

- 9.1 The vessel chartered by Seller shall be of the highest Lloyd's or equivalent classification. Any extra insurance and customs duty thereon due to class/flag shall be to Seller's account. Same shall be deducted from the Seller's bills. War risk premium for vessel and crew bonus, if any payable to vessel owners as per C/P for calling at nominated load port is to be borne by Seller.

- 10.0 On completion of loading, sailing details such as quantity, B/L No. and date, loadport, ETA Cochin and value shall be mailed to Deputy General Manager[Materials]-Raw Materials "kennedy@factltd.com", Senior Officer [WI] "cmwi@factltd.com", Shipping Office "shipping@factltd.com" and Assistant Manager-(D) "nikhilkumar@gmail.com" our under writers, M/s The New India Assurance Co Ltd, Branch Office ,Vallamattom Estate , Ravipuram ,MG Road , Cochin - 682015.Kerala,India,Email:rs.rohith@newindia.co.in,rohith95154@gmail.com;Phone : 0484 2369352, 0484 2372772. Mobile: 9633051520.

- 11.0 Seller shall obtain, from the carrier at his own expense on board shipped, Ocean Bill of Lading, clean and transferable in the name of FACT, dealing only with the cargo as per the Purchase Order to Cochin, India and courier the copies of the Shipping documents.

- 12.0 The sailing progress of vessel shall be reported to Deputy General Manager [Materials]- Raw Materials "kennedy@factltd.com", Senior Officer [WI] "cmwi@factltd.com", Shipping Office "shipping@factltd.com" and Assistant Manager-(D) "nikhilkumar@gmail.com" by email, at least 72 hours before arrival, stating the anticipated hour of arrival. Similar notice shall be given at least 48 hours, 36 hours and 24 hours in advance of the ETA of vessel and thereafter any change every one hour.



- 13.0 Laytime: Based on discharge rate of **5000 MT PWWD SAT AFT NOON SHEX** EIU. Time from Saturday noon to Monday 0800 hrs. and from 17:00 hrs. on the day prior to a holiday to 08:00 hrs. on the next working day shall not be counted, even if used.
- 13.1 N.O.R. time: NOR shall be tendered during official working hours only, i.e. between 09:30 hrs. to 17:00 hrs. from Monday to Friday and 09:30 hrs to 12:00 hrs on Saturday.
- 13.2 Laytime shall commence only 24 hours after the receipt and acceptance of Notice of Readiness [N.O.R.] as above and shall end on completion of discharge.
- 14.0 Berthing delay on account of any reason over which FACT has no control including but not limited to tide not being available or other such natural causes, vessel missing the last pilot of the day, etc., shall not be included in laytime.
- 15.0 Any delay in commencing discharge on account of delay in obtaining the free pratique customs clearance, immigration, etc., by the vessel's agents and any port charges on this account shall not be to FACT's account.
- 16.0 If the vessel is unable to complete unloading within the allowable laytime, due to any cause attributable to FACT, FACT shall pay to Seller demurrage at the rate agreed to or as per C/P whichever is lower.
- 17.0 If the vessel completes unloading earlier than the allowed laytime Despatch shall be payable to FACT, Seller shall pay to FACT despatch at the rate not less than half of the demurrage rate.
- 18.0 Demurrage/despatch shall be settled within 30 days of mutual acceptance of laytime statement.
- 19.0 If, however, demurrage is incurred at the port of discharge by any reason over which FACT have no control including but not limited to fire, explosion, storm or by strike, lockout stoppage or restraint of labour by breakdown of machinery or equipment in or about the plant/unloading facilities of FACT or any other force majeure circumstances, no demurrage shall be payable.
- 20.0 FACT shall not be liable for any demurrage in the event of the vessel coming prior to or after the lay days stipulated by FACT. In case of early arrival, vessel shall be deemed to have given NOR at 9:30 hrs on the first working day of the laydays given by FACT.
- 21.0 At discharge port, dues on vessel shall be for the Seller's account, but dues on cargo including import duties, taxes and customs duties shall be to FACT's account.
- 22.0 All suppliers should inform actual ocean freight to FACT on request.
- 23.0 In case documents are not made available to FACT prior to arrival of vessel, delivery order shall be issued by Seller's / Vessel Owner's agents to FACT's representatives at Cochin against ordinary Letter of Indemnity issued by FACT. Freight to be pre-paid. Any delay, damages or costs in obtaining the delivery order for discharging the cargo from vessel owners/agents on account of non-settlement of dues to owners/port by Seller/Seller's agents or for any reason not attributable to FACT shall be to Seller's account.



- 24.0 Consignee: DEPUTY GENERAL MANAGER (MATERIALS) -RM, THE FERTILISERS AND CHEMICALS TRAVANCORE LTD, PD ADMINISTRATIVE BUILDING, UDYOGAMANDAL, COCHIN - 683501, INDIA
- Notify party: SENIOR OFFICER [SHIPPING], THE FERTILISERS AND CHEMICALS TRAVANCORE LTD, SHIPPING OFFICE, POST BOX NO.3703, WILLINGDON ISLAND, COCHIN 682 009, INDIA
- 25.0 Vessel/crew shall comply with all rules and regulations of Cochin Port Trust / FACT, at Cochin.
- 26.0 All other terms and conditions shall be as per relevant charter party. The provisions stipulated in this Purchase Order shall however supersede those of the charter party wherever they are found to be at variance to each other.
- 27.0 In case of any other cargo which causes difficulty in unloading due to dustiness of cargo, the following have to be specifically agreed.**
- g. All arrangements for unloading the cargo into FACT's barges shall be the responsibility of the seller.**
 - h. The ship shall have suitable cranes and grabs which shall be operated by the ship crew/any other agency free of cost to unload the cargo into FACT's barges from FACT's berth/other berth/ outer sea if required.**
 - i. All additional charges due to operation in FACT's berth/other berth/outer sea including additional transportation charges for barges shall be to seller's account.**
 - j. The shifting charges to other berth/outer sea due to the dustiness of cargo shall be to seller's account.**
 - k. Demurrage will not be charged to FACT for the delay caused due to dustiness of cargo.**
 - l. The ship shall have sufficient facility for temporary mooring of barges during discharge using stevedore at berths/outer seas.**



Annexure - G

COMPLIANCE STATEMENT

Ref: Enquiry No.MAT-RM-RP-10 dated 07/08/2021

We have read and understood the Enquiry Documents against your enquiry no. MAT-RM-RP-10 dated 07/08/2021 and hereby confirms our acceptance to the same except for the deviations listed below:

LIST OF DEVIATIONS		
Document/ Clause No.	Description	Reasons for Deviations

Name of Vendor:

Name & Designation of Authorized Signatory:

Seal & Signature:

Date:

Annexure-H

Evaluation of price of Rock Phosphate and input costs per MT P2O5

1. Rock phosphate
 - 1(A) CFR Price (INR per MT) without credit
 - 1(B) CFR Price (INR per MT) with credit
 - 1(C) CFR Price Less Franchise
 - 1(D) CFR Price Less Franchise Less Quantity rebate
 - 1(E) Loading for sailing time

$$\left\{ \frac{1(D) \times \text{interest Rate}^* \times \text{Sailing time}}{100 \times 360} \right\}$$
 - 1(F) TT/LC charges **
 - 1(G) Loading for credit period

$$\left\{ \frac{1(D) \times \text{interest Rate}^* \times (180 - \text{credit period offered})}{100 \times 360} \right\}$$
 - Sub Total [1(D)+1(E)+1(F)+1(G)] in INR per MT
 - 1(H) in Rs. Per MT[^]
 - 1(I) Customs Duty = N.A (As only Indian origins are acceptable)

$$[(1(D) \times \text{insurance } 1.0000826) \times \text{Rate of Customs duty}/100]$$
 - 1(J) Evaluated price of rock in Rs. Per MT [1(H) + 1(I)]
2. Cost of Sulphuric acid in Rs. Per MT
3. Applicable Consumption Ratios to the rock quoted :
 - 3(A) R / P2O5
 - 3(B) SA / P2O5
 - 3(C) Gypsum / MT P2O5
4. Input Costs per MT P2O5 : (In Rs.)
 - 4 (A) Rock Phosphate

$$1(J) \times 3(A)$$
 - 4 (B) Sulphuric Acid

$$2 \times 3(B)$$
 - 4 (C) Handling, Wharfage, Inland Freight and Insurance of rock [Rs./MT x 3 (A)]
 - 4 (D) Gypsum handling

$$[\text{Rs.}/\text{MT} \times 3 (C)]$$
 - 4 (E) Gypsum Credit

$$[4 (A) + 4(B) + 4(C) + 4(D) - 4 (E)]$$

* 1. The prevailing rate of interest for cost of fund to FACT will be applicable. Present rate is 5.29%.

** 2. The prevailing charges for TT and LC payments as applicable to FACT will be applicable.

Current Inland LC charges are as follows: 0.1875 % p.a.

Present TT charge is Rs.2750+GST.

^{^^} 3. Customs duty is N.A as it must be Indian Origin..

Annexure-I**Eng. No. MAT-RM-RP-10 dated 07/08/2021****UNPRICED COPY OF PRICE BID**

Price quoted on dry basis:

Description			Price per MT (INR) Cash
Rock phosphate	1	CFR Cochin	Quoted / Not Quoted

Port of Loading : -----

Sailing time from port of loading to Cochin : ----- days.

Number of days credit offered from date of BL: -----days.

Interest rate applicable for credit offered : -----% per annum

Arrival at cochin during :

Offer is valid till :

Name of Authorized Signatory:

Signature :

Date :

Note: 1.Bids from Indian Producers/Traders is only acceptable.

2. Material only of Indian Origin is acceptable.

3. Supply of Material only by ships is acceptable.

**QUESTIONNAIRE FOR PRE-QUALIFICATION OF VENDORS FOR
SUPPLY OF ROCK PHOSPHATE**

	Description	To be filled in by vendor
1.1.0	Name of the vendor	
1.2.0	Full address with PIN code	
1.3.0	Telephone Numbers	
1.4.0	E-mail ID	
1.5.0	Fax Numbers	
1.6.0	Contact Person(s)	
2.0.0	Company Particulars:	
2.1.0	Constitution	
2.2.0	Country in which company is registered	
2.3.0	Areas of activity including chartering of vessels	
2.4.0	Name and address of Bankers	
2.5.0	Financial data:	
2.5.1	Sales turn-over for the last three years	
2.5.2	Profit after tax for the last three years	
2.5.3	Copy of Audited Balance Sheet/Annual Report for the last three years	(Documents to be enclosed)
3.0.0	Sourcing particulars:	
3.1.0	Whether Producer/ Trader	
3.2.0	If Producer:	
3.2.1	Location of mine of Producer	
3.2.2	Annual Production Capacity for Rock Phosphate in each mine.	

3.2.3	Typical Analysis Report of Rock Phosphate produced in each mine duly attested by the Applicant's Authorized Signatory showing parameters of specification required by us as given.	(Document to be enclosed)
3.3.0	If Trader:	
3.3.1	Name and address of producer from where Rock Phosphate is proposed to be sourced	
3.3.2	Annual production capacity of Rock Phosphate in each mine stated above	
3.3.3	Letter(s) issued by the Producer's authorized signatory confirming to backup with respect to quality and quantity	(Document to be enclosed)
3.3.4	Typical Analysis Report of Rock Phosphate produced in each mine showing parameters of specification, duly attested by the producer's authorized signatory	(Documents to be enclosed)
4.0.0	Loading Port(s) details:	
4.1.0	Name(s) of the loading port(s)	
4.2.0	Loading rate(s) of the port(s)	
4.3.0	Sailing time from port of loading to	
5.0.0	Third party inspection agency/ agencies to be involved for certifying quality and quantity at load port	
6.0.0	Documentary evidence for sale of Rock Phosphate in India/abroad for the last three years as on the date of Application for Pre- qualification.	(Details to be given as per Annexure-K and documents indicated therein to be enclosed).
7.1.0	Permanent Income Tax Account Number	

7.2.0	GST Registration details			
8.0.0	Details of Authorized Signatories:			
	Name	Designation		Signature
1				
2				
3				

9.0.0 Any other details:

Place

Signature

Date

Name

Designation (Authorized (Authorized Signatory)

Seal

Notes:

- 1.0 All requisite information shall be given in the format with reference to the item specified.
Where space is insufficient, additional pages may be added with reference to the related paragraph.
- 2.0 Wherever enclosures are specified in the questionnaire, the same shall be enclosed.
- 3.0 **Annexure – K** duly completed also shall be enclosed.
- 4.0 FACT reserves the right to verify any of the statements enclosed along with the Application for Pre-qualification. Any additional information/ documents required shall also be furnished. False statement shall disqualify the Applicant.

Annexure –K

DETAILS OF SUPPLIES:

Details of supplies of Rock phosphate for producers and details of supplies of any bulk cargo like rock phosphate, sulphur, fertilizer etc for traders in bulk as per the pre-qualification criteria specified during the last three years as on the date of submission of Part-A Bid.

Year	Purchase Order No./ Date	Description of Material	Quantity as per Purchase Order	Client	Source / Port of Loading	Date and Quantity as per Invoice /Bill of Lading	Port of Discharge
2018							
2019							
2020							
2021							

Note: Major orders executed for any Fertiliser/Public Sector Companies in India shall also be included.

Place

Name

Date

Signature

Seal

Designation (Authorized Signatory)



Check List of Documents to be enclosed along with Annexure K:

In the case of Producer :

1. Copy of Purchase Order(s)/Agreement(s) in support of Data furnished vide **Annexure-K**.
2. Copy of Invoice(s) and Bill(s) of Lading for the supplies made in respect of the above.
3. Copy of Typical Analysis Report showing parameters of specification as given.
4. Copy of Audited Balance Sheet/Annual Report for the last three years.

All the above documents shall be duly attested by the Authorized Signatory of the Bidder.

In the case of Trader

1. Copy of Purchase Order(s)/Agreement(s) in support of Data furnished in **Annexure K**.
2. Copy of Invoice(s), Bill(s) of Lading for the supplies made in respect of above.
3. Letter(s) issued by the Producer's Authorized Signatory, confirming to backup with respect to quality and quantity.
4. Copy of Typical Analysis Report of showing parameters of specification as given duly attested by Authorized Signatory.
5. Terms and Conditions of Appointment.
6. Copy of Audited Balance Sheet/Annual Report for the last three years.

All the above documents shall be duly attested by the Authorized Signatory of the Bidder.



Annexure - L

LIST OF FACT APPROVED BANKERS FOR BANK GUARANTEE:

Ref: Enquiry No. MAT-RM-RP-10 dated 07/08/2021

Please note that all bank guarantees against the above referred enquiry shall be issued and confirmed by the banks approved by FACT. The list of banks approved by FACT is attached.

A) STATE BANK OF INDIA

1. State Bank of India,

B) NATIONALISED BANKS:

1. Allahad Bank,
2. Andhra Bank,
3. Bank of Baroda,
4. Bank of India,
5. Bank of Maharashtra,
6. Canara Bank,
7. Central Bank of India,
8. Corporation Bank,
9. Dena Bank,
10. Indian Bank,
11. Indian Overseas Bank,
12. Oriental Bank of Commerce,
13. Punjab & Sind Bank,
14. Punjab National Bank,
15. Syndicate Bank,
16. UCO Bank,
17. Union Bank of India,
18. United Bank of India,
19. Vijaya Bank.

C) OTHER BANKS:

1. Bank of Rajasthan Limited,
2. Catholic Syrian Bank Limited
3. Kotak Mahindra bank Ltd.,

4. South Indian Bank Ltd.,
5. Tamilnad Merchantile Bank Ltd.,
6. The Federal Bank Ltd.,
7. The Jammu & Kashmir bank Limited,
8. The Karnatka Bank Limited,
9. SBER Bank

D) FOREIGN BANKS:

1. ABN AMRO Bank N.V.,
2. American Express Bank Limited,
3. Bank of American National Trust & Saving Association,
4. Bank of Tokyo Limited,
5. Barclays Bank PLC
6. BNP Paribas
7. Calyon Bank
8. Citibank N.A.,
9. Deutsche Bank,
10. Development Bank of Singapore (DBS)
11. Hong Kong & Shanghai Banking Corporation Limited,
12. ING Vysya Bank
13. JP Morgan Chase Bank,
14. Standard Chartered Bank.

E) PRIVATE SECTOR BANKS:

1. Axis Bank Ltd.,
2. Housing Development Finance Corporation Ltd., (HDFC)
3. ICICI Bank Limited,
4. IDBI Bank Limited,

Note: If the Bank Guarantee is issued by a bank outside India, a counter guarantee from an Indian nationalized/ scheduled bank in India shall be submitted.



Annexure- M

PROFORMA OF BANK GUARANTEE IN LIEU OF SECURITY DEPOSIT
(PERFORMANCE GUARANTEE BOND)

(TO BE OBTAINED FROM A NATIONALISED BANK ON STAMP PAPER WORTH RS.500/-).

The Fertilisers and Chemicals Travancore Limited,
Udyogamandal P.O.
Cochin - 683 501

WHEREAS FACT - Head Office, a Division of Fertilisers and Chemicals Travancore Limited, Udyogamandal P.O. Kerala (hereinafter called referred to as the Company) has placed a Purchase Order No.....dated.....with M/s.....hereinafter called the Seller) for the supply of and whereas it is one of the conditions of the said purchase order that the Seller shall either remit a sum of INR.....(Rs/-only) or furnish a Bank Guarantee for INR..... (Rs/-only) as security deposit for the due fulfillment of the said purchase order by the said Seller.

In consideration of the Company having agreed to accept a Bank Guarantee from us towards such security deposit in lieu of the cash deposit in accordance with the terms and conditions of the above purchase order, we..... the Bank (hereinafter referred to as the Bank) do hereby undertake to pay the Company merely on demand any sum or sums from time to time demanded by the Company up to a maximum of INR..... (Rs/-..... only) being the amount of the security deposit against any loss or damage caused to or suffered by or would be caused to or suffered by the Company by reason of any breach by the said Seller of any of the terms and conditions contained in the said purchase order.

We, the said Bank, do hereby undertake to pay the amount so demanded by the Company without any demur merely on a demand from the Company stating that the amount claimed is due by way of loss or damage caused to or suffered or would be caused to or suffered by the Company by reason of breach by the said Seller of any of the terms and conditions contained in the said Purchase order. Any such demand made on the Bank shall be conclusive as regards the amount due and payable by the Bank under this guarantee.

We undertake to pay to the Company any money so demanded notwithstanding any dispute or disputes raised by the said Seller in any suit or proceeding pending before any court or Tribunal relating thereto our liability under this being absolute and unequivocal.

The payment so made by us under this Guarantee shall be a valid discharge of our liability for payment thereunder and the said Seller shall have no claim against us for making such payment.

We further agree that the guarantee herein contained shall remain in full force and effect during the period that would be taken for the performance of the said Purchase order and that it shall continue to be enforceable till all the dues of the Company under or by virtue of the said contract have been fully paid and its claim satisfied or discharged or till the Company certifies that the terms and conditions of the said contract have been fully and properly carried out by the said Supplier and accordingly discharges this guarantee. We further agree with the said Company that they shall have the fullest liberty without our consent and without affecting in any manner our obligations hereunder to vary any of the terms and conditions of the said Purchase order or to extend time of performance by the said Supplier or to postpone for any time and from time to time any of the powers exercisable by it against the Seller and either to enforce or forebear from enforcing any of the terms and conditions governing the said Purchase order or securities available to the



Company and the said Bank shall not be released from its liability under these presents by any exercise by the Company of the liberty with reference to the matters aforesaid or by reason of time being given to the said Seller or any other forbearance, act or omission on the part of the Company or any indulgence by the Company to the said Seller or any other matter or thing whatsoever which under the law relating to sureties, but for this provision, have the effect of so relieving us.

This guarantee shall not be effected by any change in the constitution of the Bank or the Company or the said Seller nor shall this guarantee be affected by any change in the constitution of the Company or the said Seller by absorption with any other body or corporation and this guarantee shall be available to or enforceable by such body or corporation.

Our guarantee shall remain in force until Unless a claim or demand is made within six months after the expiry of the above date, all the Company's rights under the guarantee shall be deemed as waived/forefeited and we shall be relieved and discharged from all liabilities thereunder. Notwithstanding anything contained hereinbefore, our liability under this guarantee shall be limited to an amount not exceeding INR..... (Rs/ only).

Any notice by way of request, demand or otherwise hereunder may be sent by post to the Bank addressed as aforesaid and if sent by post, it shall be deemed to have been given at the time when it would be delivered in due course of post and in proving such notice when given by post, it shall be sufficient to prove that the envelope containing the notice was posted and certificate signed by an officer of the Company that the envelope was so posted shall be conclusive.

Disputes/differences, if any, relating to or arising out of this Bank Guarantee, shall be settled by courts having jurisdiction over Udyogamandal, in Kerala State, where registered office of company is situated and no other court shall have jurisdiction in the matter.

We Bank lastly undertake not to revoke this guarantee during its currency except with the previous consent of FACT in writing.

Dated this day of Two thousand and Twenty one.

For (Name of Bank) :

Authorised Official :

Name :

Designation :

Place:

Full address of the Branch issuing this guarantee:



Annexure - N

(To be executed on ₹ 500/- Non-judicial Stamp Paper)

INTEGRITY PACT

Between

The Fertilizers and Chemicals Travancore Limited (FACT), a company formed and registered under the Travancore Companies Act IX to 1114 (Companies Act, 2013) and having its registered office at Eloor, Udyogamandal-683501, Kochi, Ernakulam District, Kerala, hereinafter referred to as "The Principal".

And

..... hereinafter referred as "The Bidder/ Contractor".

Preamble

The Principal intends to award, under laid down organization procedures, contract/s for The Principal values full compliance with all relevant laws and regulations, and the principles of economic use of resources, and of fairness / transparency in its relations with its Bidder(s) and or/Contractor(s).

In order to achieve these goals, the Principal will appoint an Internal External Monitor (EIM), who will monitor the tender process and execution of the contract for compliance with the principle mentioned above.

Section 1 - Commitments of the Principal

(1) The Principal commits itself to take all measures necessary to prevent corruption and to observe the following principles:

- a) No employee of the Principal, personally or through family members, will in connection with the tender, or the execution of the contract, demand, take a promise for or accept, for self or third person, any material or immaterial benefit which the person is not legally entitled to.
- b) The Principal will, during the tender process, treat all Bidder(s) with equity and reason. The Principal will in particular, before and during the tender process, provide to all Bidder(s) the same information and will not provide to any Bidder(s) confidential / additional information through which the Bidder(s) could obtain an advantage in relation to the tender process or the contract execution.
- c) The Principal will exclude from the process all known prejudiced/interested persons.

(2) If the Principal obtains information on the conduct of any of its employees which is a criminal offence under the India Penal Code / Prevention of Corruption Act, or if there be a substantive suspicion in this regard, the Principal will inform the Vigilance Officer and in addition can initiate disciplinary actions.



Section 2 - Commitments of the Bidder(s) / Contractor(s)

(1) The Bidder(s) / Contractor(s) commit themselves to take all measures necessary to prevent corruption. He commits himself to observe the following principles during his participation in the tender process and during the contract execution.

a) The Bidder(s) / Contractor(s) will not, directly or through any other person or firm, offer, promise or give to any of the Principal's employees involved in the tender process or the execution of the contract or to any third person, any material or immaterial benefit which he/she is not legally entitled to, in order to obtain in exchange, any advantage of any kind whatsoever during the tender process or during the execution of the contract.

b) The Bidder(s) / Contractor(s) will not enter with other Bidders into any undisclosed agreement or understanding, whether formal or informal. This applies in particular to prices, specifications, certifications, subsidiary contracts, submission or non-submission of bids or any other actions to restrict competitiveness or to introduce cartelization in the bidding process.

c) The Bidder(s) / Contractor(s) will not commit any offence under the relevant IPC/PC Act; further the Bidder(s)/Contractor(s) will not use improperly, for purposes of competition or personal gain, or pass on to others, any information or document provided by the Principal as part of the business relationship, regarding plans, technical proposals and business details, including information contained or transmitted electronically.

d) The Bidder(s) / Contractor(s) of foreign origin shall disclose the name and address of the Agents / Representatives in India, if any. Similarly, The Bidder(s) / Contractor(s) of Indian Nationality shall furnish the name and address of the foreign principals, if any. All the payments made to the India agent/representative have to be in Indian rupees only.

e) The Bidder(s) / Contractor(s) will, when presenting his bid, disclose any and all payments he has made, is committed to, or intends to make to agents, brokers or any other intermediaries in connection with the award of the contract.

(2) The Bidder(s) / Contractor(s) will not instigate third persons to commit offences outlined above or be an accessory to such offences.

Section 3 - Disqualification from tender process and exclusion from future contracts

If the Bidder(s)/Contractor(s), before award or during the execution of has committed a transgression through a violation of Section 2 above or in any other form such as to put his reliability or credibility in question, the Principal is entitled to disqualify the Bidder(s)/ Contractor(s) from the tender process or to terminate the contract, if already signed, for such reason.

Section 4 - Compensation for Damages



(1) If the Principal has disqualified the Bidder(s) from the tender process prior to the award according to Section 3, the Principal is entitled to demand and recover the damages equivalent to Earnest Money Deposit/Bid Security.

(2) If the Principal has terminated the contract according to Section 3, or if the Principal is entitled to terminate the contract according to Section 3, the Principal shall be entitled to demand and recover from the Contractor liquidated damages of the contract value or the amount equivalent to Performance Bank Guarantee.

Section 5 - Previous Transgression

(1) The Bidder declares that no previous transgression occurred in the last 3 years with any other Company in India conforming to the anti-corruption approach including Public Sector Enterprise in India that could justify his exclusion from the tender process.

(2) If the Bidder makes incorrect statement on this subject, he can be disqualified from the tender process and appropriate action can be taken including termination of contract, if already awarded, for such reason.

Section 6 - Equal treatment of all Bidders / Contractors / Subcontractors

(1) The Bidder(s)/Contractor(s) undertakes(s) to demand from all subcontractors a commitment in conformity with this Integrity Pact, and to submit it to the Principal before contract signing.

(2) The Principal will enter into agreements with identical conditions as this one with all Bidders, Contractors/Suppliers and Subcontractors.

(3) The Principal will disqualify from the tender process all Bidders who do not sign this Pact or violate its provisions.

Section 7 – Criminal charges against violating Bidder(s) / Contractor(s) /Subcontractor(s)

If the Principal obtains knowledge of conduct of a Bidder, Contractor or Subcontractor, or of an employee or a representative or an associate of a Bidder, Contractor, or Subcontractor which constitutes corruption, or if the Principal has substantive suspicion in this regard, the Principal will inform the same to the Chief Vigilance Officer.

Section 8 - Independent External Monitor/Monitors

(1) The Principal appoints competent and credible Independent External Monitor for this Pact. The task of the Monitor is to review independently and objectively, whether and to what extent the parties comply with the obligations under this agreement.



(2) The Monitor is not subject to instructions by the representatives of the parties and performs his functions neutrally and independently. It will be obligatory for him to treat the obligations and document of the Bidder(s)/Contractor(s) as confidential. He reports to the Chairperson and managing Director, FACT.

(3) The Bidder(s)/Contractor(s) accepts that the Monitor has the right to access without restriction to all Project documentation of the Principal including that provided by the Contractor. The Contractor will also grant the Monitor, upon his request and demonstration of a valid interest, unrestricted and unconditional access to this project documentation. The same is applicable to Subcontractors. The Monitor is under contractual obligation to treat the information and documents of the Bidder(s)/Contractor(s)/ Subcontractor(s) with confidentiality.

(4) The Principal will provide to the Monitor sufficient information about all meetings among the parties related to the Project provided such meetings could have an impact on the contractual relations between the Principal and the Contractor. The parties offer to the Monitor the option to participate in such meetings.

(5) As soon as the Monitor notices, or believes to notice, a violation of this agreement, he will so inform the Management of the Principal and request the Management to discontinue or to take corrective action, or to take other relevant action. The Monitor can in this regard submit non-binding recommendation. Beyond this, the Monitor has no right to demand from the parties that they act in a specific manner, refrain from action or tolerate action.

(6) The Monitor will submit a written report to the Chairman and Managing Director, FACT within 8 to 10 weeks from the date of reference or intimation to him by the Principal and, should the occasion arise, submit proposals for correcting problematic situations.

(7) Monitor shall be entitled to compensation on the same terms as being extended to / provided to Independent Director on FACT Board.

(8) If the Monitor has reported to the Chairman and Managing Director, FACT, a substantiated suspicion of an offence under relevant IPC/PC Act, and the Chairman and Managing Director, FACT has not, within reasonable time, taken visible action to proceed against such offence or reported it to the Chief Vigilance Officer, the Monitor may also transmit this information directly to the Central Vigilance Commissioner.

(9) The word 'Monitor' would include both singular and plural.

Section 9 - Pact Duration

This Pact begins when both parties have legally signed it. It expires for the Contractor 12 months after the last payment under the contract, and for all other Bidders 6 months after the contract has been awarded.

If any claim is made / lodged during this time, the same shall be binding and continue to be valid despite the lapse of this pact as specified above, unless it is discharged / determined by the Chairman and Managing Director, FACT.



Section 10 - Other provisions

(1) This agreement is subject to Indian Law. Place of performance and jurisdiction is the Registered Office of the Principal, i.e. Udyogamandal, Kerala.

(2) Changes and supplements as well as termination notices need to be made in writing. Side agreements have not been made.

(3) If the Contractor is a partnership or a consortium, this agreement must be signed by all partners or consortium members.

(4) Should one or several provisions of this agreement turn out to be invalid, the remainder of this agreement remains valid. In this case, the parties will strive to come to an agreement to their original intentions.

(5) The Bidder / Contractor signing this "Integrity Pact" shall not approach the court while representing

the matters to IEMs and he/she shall wait their decisions in this matter.

(For & On behalf of the Principal)

(Office Seal)

For & On behalf of Bidder(s)/Contractor(s)

(Office Seal)

Place:

Date:

Witness 1:

(Name & Address).....

Witness 2:

(Name & Address).....