

THE FERTILISERS AND CHEMICALS TRAVANCORE LIMITED

CORPORATE MATERIALS,
PETROCHEMICAL DIVISION ADMN. BUILDING
UDYOGAMANDAL, KOCHI, KERALA, INDIA-683 501
TEL: 00 91 484 2568623 / 2568620 / 2568233

Email: manju@factltd.com ; shima@factltd.com; sivaram@factltd.com

Global Pre-qualification of vendors for supply of Sulphuric Acid

The Fertilisers and Chemicals Travancore Limited (FACT) invites applications from Manufacturers/ traders for pre-qualification as vendors for supply of Sulphuric Acid in bulk to FACT. Interested vendors will be given opportunity for discussion at FACT, Kochi. Please visit our website www.fact.co.in for details.

Dy. General Manager (Materials) RM

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CORPORATE MATERIALS
(Raw Materials Purchase)

Petrochemical Division Administrative Bldg.
Udyogamandal, Kochi - 683 501
Ph: 91 484 2568623 / 2568620 / 2568233

Pre-qualification of vendors for supply of Sulphuric Acid

ENQUIRY NOTICE

Fertilisers And Chemicals Travancore Limited (FACT) is a Government of India enterprise, engaged in the production of nitrogenous and phosphatic fertilizers and intermediary products Sulphuric acid and Phosphoric acid, requires about 2,00,000 MT Sulphuric Acid (98% concentration min.) per annum. Procurements will be in bulk shipments of about 8,000-14,000 MT +/- 5% each. Shipments shall be based on mutually acceptable schedule

Applications are invited for pre-qualification of vendors for supply of Sulphuric Acid as above. Specifications and Pre-qualification Criteria enclosed as Annexure A & B respectively.

Producers/Traders who can supply Sulphuric acid meeting the specifications and who meet the pre-qualification criteria as above, may submit application for prequalification in the prescribed format as per Annexure I (Questionnaire for Pre-qualification of Vendors for supply of Sulphuric Acid) and Annexure II (Details of previous supplies). Application shall contain all details and documents called for in Annexure I & II.

Applications for pre-qualification as above, duly completed in all respects and attaching all the required supporting documents, shall be sent to "Assistant Officer (Administration), FACT Limited, FACT Petrochemical Division Administration Building, Udyogamandal - 683 501, Cochin, Kerala, India".

Applications received by email shall be considered as special case. Applications shall be mailed to following email: kennedy@factltd.com/manju@factltd.com

Note: Prospective vendors who apply or intend to apply for pre-qualification against this enquiry notice will be given opportunity for discussion on the subject to be held at FACT, Udyogamandal, Kochi, India.

Special Note:

- I. Any bidder from a country which shares a land border with India will be eligible to bid in this tender only if the bidder is registered with the Competent Authority as specified in Annexure-I of Order No. 6/18/2019-PPD dated 23.07.2020 of Ministry of Finance, Department of Expenditure, Public Procurement Division, Govt. of India. If registered with Competent Authority as above a copy of registration certificate shall be furnished along with the bid failing which the bid shall be rejected.
- II. "Bidder" (including the term "tenderer", "consultant" or "service provider" in certain contexts) means any person or firm or company, including any member of a consortium or joint venture (that is an association of several persons, or

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firms or companies), every artificial juridical person not falling in any of the descriptions of bidders stated hereinbefore, including any agency branch or office controlled by such person, participating in a procurement process.

- III. “Bidder from a country which shares a land border with India” for the purpose of this Order means:- a. An entity incorporated, established or registered in such a country; or b. A subsidiary of an entity incorporated, established or registered in such a country; or c. An entity substantially controlled through entities incorporated, established or registered in such a country; or d. An entity whose beneficial owner is situated in such a country; or e. An Indian (or other) agent of such an entity or f. A natural person who is a citizen of such a country; or g. A Consortium or joint venture where any member of the consortium or joint venture falls under any of the above
- IV. The beneficial owner for the purpose of (iii) above will be as under:
 1. In case of a company or Limited Liability Partnership the beneficial owner is the natural person(s), who, whether acting alone or together, or through one or more juridical person, has a controlling ownership interest or who exercises control through other means. Explanation--- a. “Controlling ownership interest” means ownership of or entitlement to more than twenty-five per cent of shares or capital or profits of the company; b. “Control” shall include the right to appoint majority of the directors or to control the management or policy decisions including by virtue of their shareholding or management rights or shareholders agreements or voting agreements;
 2. In case of a partnership firm, the beneficial owner is the natural person(s) who, whether acting alone or together, or through one or more juridical person, has ownership of entitlement to more than fifteen percent of capital or profits of the partnership;
 3. In case of an unincorporated association or body of individuals, the beneficial owner is the natural person(s), who, whether acting alone or together, or through one or more juridical person, has ownership of or entitlement to more than fifteen percent of the property or capital or profits of such association or body of individuals;
 4. Where no natural person is identified under (1) or (2) or (3) above, the beneficial owner is the relevant natural person who holds the position of senior managing official; 5. In case of a trust, the identification of beneficial owners(s) shall include identification of the author of the trust, the trustee, the beneficiaries with fifteen percent or more interest in the trust and any other natural person exercising ultimate effective control over the trust through a chain of control of ownership.
- V. An Agent is a person employed to do any act for another, or to represent another in dealings with third person.
- VI. Notwithstanding anything contained herein above, these provisions shall not apply to bidders from those countries (even if sharing a land border with India) to which the Government of India has extended lines of credit or in which the Government of India is engaged in development projects.

Certificate to be submitted by tenderers:

1. “I have read the clause regarding restrictions on procurement from a bidder of a country which shares a land border with India; I certify that this bidder is not from such a country or, if from such a country, has been registered with the Competent Authority. I hereby certify that this bidder fulfills all requirements in

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- this regard and is eligible to be considered. [Where applicable, evidence of valid registration by the Competent Authority shall be attached”.
2. The bidders shall submit a certificate, along with their bid, to the effect that they fully comply with the Order F.No. 6/18/2019-PPD dated 23.07.2020 and subsequent amendment, if any, issued by Ministry of Finance, Department of Expenditure, Public Procurement Division, Government of India. If such a certificate given by a bidder, whose bid is accepted, is found to be false, then this would be a ground for immediate termination and further legal action in accordance with law

Yours faithfully,

For THE FERTILISERS AND CHEMICALS TRAVANCORE LIMITED

Dy. General Manager (Materials) RM

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ANNEXURE - A

Sulphuric Acid of 98% concentration minimum as per IS 266/1977

SPECIFICATION

Sl. No.	Components	Percentage
1	H ₂ SO ₄	98% min
2	Residue on Ignition	0.2% max
3	Iron	0.05% max
4	Lead	0.005% max

Pre-qualification criteria:

The Vendor shall be either:

A. **Manufacturer of Sulphuric Acid**, who should have:

(i) Facilities to produce at least 50,000 MT Sulphuric Acid per annum.

Copy of document (such as Catalogue etc.) showing facilities and quality/analysis report showing all parameters as per FACT specifications of Sulphuric Acid, duly attested by the authorized signatory shall be furnished as documentary evidence.

(ii) Experience in supply of at least one shipment of 10,000 MT Sulphuric Acid on CFR basis during any of the preceding three years as on the date of submission of offer.

Copies of Purchase Orders/BL's / Invoices for the supplies, duly attested by the authorized signatory shall be furnished as documentary evidence in support of the above.

Or

B. **Trader**

(1) Who has experience in supply of at least one shipment of 10,000 MT Sulphuric Acid or any liquid cargo on CFR basis during the preceding three years as on the date of submission of offer. Copies of Purchase Orders/ B/Ls /Invoices in support of the above are to be furnished.

(2) Manufacturer's back up as below-

(i) Certificate issued by the Sulphuric Acid Manufacturer's Authorized signatory, confirming to backup the trader, with respect to quality and quantity.

(ii) Copy of analysis report, showing all parameters as per FACT specifications, duly attested by the Authorized Signatory of the Sulphuric Acid Manufacturer.

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**QUESTIONNAIRE FOR PRE-QUALIFICATION OF VENDORS FOR SUPPLY OF
SULPHURIC ACID**

<u>Description</u>	<u>To be filled in by vendor</u>
1.1.0	Name of the vendor
1.2.0	Full address with PIN code
1.3.0	Telephone Numbers
1.4.0	E-mail ID
1.5.0	Fax Numbers
1.6.0	Contact Person(s)
2.0.0	Company Particulars:
2.1.0	Constitution
2.2.0	Country in which company is registered
2.3.0	Areas of activity including chartering of vessels
2.4.0	Name and address of Bankers
2.5.0	Financial data:
2.5.1	Sales turn-over for the last three years
2.5.2	Profit after tax for the last three years

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3.0.0 Sourcing particulars:

3.1.0 Whether Producer/ Trader

3.2.0 If Producer:

3.2.1 Location of Plant of Producer

3.2.2 Annual Production Capacity for Sulphuric Acid in each Plant

3.2.3 Typical Analysis Report of Sulphuric Acid produced in each Plant duly attested by the Applicant's Authorized Signatory showing parameters of specification required by us as given in **Annexure A**.

(Document to be enclosed)

3.3.0 If Trader:

3.3.1 Name and address of producer from where Sulphuric Acid is proposed to be sourced

3.3.2 Annual production capacity of Sulphuric Acid in each Plant stated above

3.3.3 Letter(s) issued by the Sulphuric Acid Producer's authorized signatory confirming to backup with respect to quality and quantity

(Document to be enclosed)

3.3.4 Typical Analysis Report of Sulphuric Acid produced in each Plant showing parameters of specification as given in **Annexure A**, duly attested by the producer's authorized signatory

(Documents to be enclosed)

4.0.0 Loading Port(s) details:

4.1.0 Name(s) of the loading port(s)

4.2.0 Loading rate(s) of the port(s)

4.3.0 Sailing time from port of loading to Cochin

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- 5.0.0 Third party inspection agency/ agencies to be involved for certifying quality and quantity at load port
- 6.0.0 Documentary evidence for sale of Sulphuric Acid or any other liquid cargo as per the pre-qualification criteria requirement in India/abroad for the last three years as on the date of submission of bid. (Details to be given as per **Annexure- II** and documents indicated therein to be enclosed).
- 7.0.0 In case the applicant proposes to operate through his Indian agent or if the applicant is the Indian agent:
- 7.1.0 Indian Agent's Registration Number
- 7.2.0 Agent's Permanent Income Tax Account Number
- 7.3.0 Agent's GST No.
- 7.4.0 Nature of commission/remuneration
- 7.5.0 Other Terms and Conditions of appointment
- 8.0.0 **Details of Authorized Signatories:**

	Name	Designation	Signature
1			
2			
3			

9.0.0 Any other details:

Signature

Name

Designation (Authorized Signatory)

Seal

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Notes:

- 1.0 All requisite information shall be given in the format with reference to the item specified. Where space is insufficient, additional pages may be added with reference to the related paragraph.
- 2.0 Wherever enclosures are specified in the questionnaire, the same shall be enclosed.
- 3.0 **Annexure - II**, duly completed also shall be enclosed attaching supporting documents as required..
- 4.0 FACT reserves the right to verify any of the statements enclosed alongwith the Pre-qualification documents. Any additional information/ documents required shall also be furnished. False statement shall disqualify the Applicant.



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