



MARKETING DIVISION

Date: 09.11.2023

**INVITING APPLICATIONS FROM SC /ST CANDIDATES FOR DEALER
APPOINTMENT IN FACT LTD**

Applications are invited from eligible SC / ST Candidates for appointment of new fertilizer dealers in FACT Ltd.

ASST. GENERAL MANAGER (L)

NORMS FOR DEALER APPOINTMENT

1. The applicant should be a domicile of the State in which he/ she is applying for dealer appointment.
2. The applicant should be an existing Fertilizer Sales license holder from State Department of Agriculture.
3. The applicant should be having IFMS ID and operating business through PoS machine as mandated by Dept. of Fertilizers, Gol.
4. The applicant should not have any criminal charges or any violation of FCO reported against him/ her.
5. The applicant should possess a minimum godown capacity of 20 MTs depending on market conditions. All statutory requirements and obligations with regard to fertilizer storage will be the responsibility of the dealer.
6. If appointed, the dealer should purchase minimum 40 MTs per annum. Performance will be assessed based on the off-take of all product-range with due weightage for slow-moving products, as per FACT's product allocation.
7. The appointment of dealers shall be provisional for one year and during the period performance would be assessed and only those who are adhering to the terms and conditions of dealership shall be confirmed.

8. Dealer shall undertake necessary arrangements for making e-payments as FACT receives payments for fertilizers through NEFT/ RTGS/VAN / e-payment to FACT'S designated bank accounts.
9. The above terms are not exhaustive. They are only illustrative in nature and the selected dealer is required to execute an agreement with FACT containing other terms also.
10. All instructions in the agreement should be adhered to in letter and spirit.
11. The interested parties may apply for dealership to the following address as applicable. (Application forms and Norms for dealership can be downloaded in FACT website www.fact.co.in)

Sl.No	State	Address
1	Tamilnadu	FACT Tamilnadu State office, FACT Ltd, Flat No.G.6, Arvind Narain Enclave, NO.15, Masilamani street, T.Nagar, Chennai-600017, Tel:044-24321280 , E-mail: amtn@factltd.com
2	Karnataka	FACT Karnataka State Office, No 150, 18 Cross, CHBCS Layout Vijaya Nagar, Bangalore – 560040, Tel: 080-23114293, 23119945, E-mail: amka@factltd.com
3	Telangana	FACT State Office, No 11-5-338 First Floor, Red Hills, Bazaarghat Road, Hyderabad-500004, Tel: 040-233141125,23394564 E-mail: dgmstap@factltd.com .
4	Andhra Pradesh	FACT State Office, H.No.29-2-6, 2 nd Floor, Kamala Kripa, Ram Mandiram Road, Governorpet, Vijayawada-520002 Tel: 0866-2442080, 2431365 E-mail: dgmap@factltd.com .
5	Kerala	FACT State Office, Old Public Relation building, Eloor, Udyogamandal-683501, Cochin. Tel: 0484-2567516 E-mail: amkl@factltd.com

12. Dealer should arrange for all the below mentioned documents at the time of visit by FACT officers:

Sl. No.	Document	Document to be issued by
1	Fertilizer license	State Dept. of Agriculture
2	Bank Reference Letter	Bank Authority

3	Caste certificate	Competent Authority
4	Local Standing Certificate	AO/VAO/any public representative
5	Board Resolution (in case of Co- operative firms)	Competent Authority
6	Partnership deed (In case of partnership firms)	Notary
7	GST registration certificate	Competent Authority

13. The applicant should agree to abide by all terms and conditions of the company in the Annexure I.

14. Applications will be processed by a committee in the respective States and further scrutiny will be done by Marketing Head Office at Udyogamandal, Kochi by Dealer Appointment Committee. Division Head will give final approval for Dealer appointment.

15. FACT reserves the right to reject any application for reasons like incomplete/unverifiable details, lack of market potential or non- compliance with any of norms mentioned above. No complaint/dispute in this regard against FACT shall be entertained.
