वर्ष 2022-23 के लिए
दि फर्टिलाइज़र्स एण्ड केमिकल्स ट्रावनकोर लिमिटेड
उद्योगमंडल
और
उर्वरक विभाग, रसायन एवं उर्वरक मंत्रालय
भारत सरकार
के बीच
समझौता ज्ञापन

**MEMORANDUM OF UNDERSTANDING** 

**BETWEEN** 

THE FERTILISERS AND CHEMICALS TRAVANCORE LIMITED UDYOGAMANDAL

**AND** 

DEPARTMENT OF FERTILIZERS
MINISTRY OF CHEMICALS & FERTILIZERS
GOVERNMENT OF INDIA

FOR THE YEAR 2022-23



दि फर्टिलाइज़र्स एण्ड केमिकल्स ट्रावनकोर लिमिटेड THE FERTILIZERS AND CHEMICALS TRAVANCORE LTD

## Fertilizer & Chemical (Tranvancore) Ltd. (Consolidated) - MoU 2022-23

S.No.	Name of Parameter	Unit	Weightage	Target 2022- 23
1	Revenue from Operations	Rs. in Cr.	10	5300
2	Production of NP 20:20:0:13	LMT	10	10.54
3	Production of Ammonium Sulphate	МТ	7	210000
4	Production of Caprolactum	MT	6	45000
5	CAPEX	Rs. in Cr.	10	360
6	EBITDA as a percentage of Revenue	%	10	18.64
7	Return on Capital Employed	%	15	95.77
8	Asset Turnover Ratio	%	5	123.33
9	Acceptance/ Rejection of Goods & Services through TReDS Portal	%	5	100

		Total	100	
13	Total Return to Shareholders (over BSE 500 Index)	%	15	0.00
12	Expenditure on R&D / Innovations Initiatives as % of PBT	%	2	2.58
11	Trade Receivables as no. of days of Revenue from Operations	Number of Days 3		14
10	Procurement fromGeM as % of total procurement	%	2	25

## Notes:

- The targets are based on estimates for the FY 2021-22.
- Vision provided by the administrative Ministry is also considered for Benchmarking.
- CAPEX targets of CPSEs As per vision provided by Administrative Ministry/ CPSE.
- Target for Expenditure on R&D/Innovations Initiatives is based on PBT of FY 2022-23 and achievement to be confirmed based on Annual Report of CPSE.
- Proportionate marks for achievement of 50% to 100% Targets except for the parameter on TRS.
- No marks for achievement below 50.00% of Targets.

Compliance parameters for 2022-23						
S.No.	Parameter	Marks	Source/ Verification			
1	DPE guidelines issued from time to time on CSR expenditure by CPSEs.	-1	Administrative Ministry			
2	Compliance of provisions in the Companies Act, 2013 (or SEBI (LODR) regulations in case of listed entities) on Corporate Governance such as: (i) Composition of Board of Directors (ii) Board Committees (Audit Committee etc.) (iii) Holding Board Meetings (iv) Related Party Transaction (v) Disclosures and Transparency	-3	Administrative Ministry on the basis of CAG/ Statutory/ Secretarial Auditor Report(s)			
3	Target as given by NITI Aayog on Assets Monetization Milestones	-1	Administrative Ministry on the basis confirmation from NITI Aayog			
4	(i) Procurement of goods or services through MSEs as % of Total procurement of goods and services – 25 %	-1	Administrative Ministry on the basis of Sambandh portal			
5	(ii) Procurement of goods or services through SC/ST MSEs as % of Total procurement of goods and services – 4%	-1	Administrative Ministry on the basis of Sambandh portal			
6	(iii) Procurement of goods or services through Women MSEs as % of Total procurement of goods and services – 3%	-1	Administrative Ministry on the basis of Sambandh portal			
7	Steps and initiative taken for Health & Safety improvement of Human Resources in CPSEs (Target to be prescribed by the Administrative Ministry)	-1	Administrative Ministry			

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CMD / MD, Fertilizer & Chemical (Tranvancore) Ltd.

Secretary, Department of Fertilizers

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