

THE FERTILISERS AND CHEMICALS TRAVANCORE LTD

CORPORATE MATERIALS, PD ADMINISTRATION BUILDING
UDYOGAMANDAL, KOCHI, KERALA, INDIA - 683 501
TEL: 00 91 484 2546570 / 2568267
FAX: 00 91 484 2545172
Email: rajukumar@factltd.com; paulpt@factltd.com

Global Pre-qualification of vendors for supply of Sulphuric Acid

The Fertilisers and Chemicals Travancore Limited (FACT) invites applications from manufacturers / traders for pre-qualification as vendors for supply of Sulphuric Acid in bulk to FACT. Interested vendors will be given opportunity for discussion at FACT, Kochi. Please visit our website www.fact.co.in for details.

Chief Manager (Materials)- RMT

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Pre-qualification of vendors for supply of Sulphuric Acid

Pre-qualification Enquiry MAT-RM-SA-PQV-2013 dated 30.07.2013

The Fertilisers And Chemicals Travancore Ltd. (FACT), Kochi, India, a Government of India Undertaking, requires about 80,000 MT Sulphuric Acid (98% concentration min.) per annum. Procurements will be in bulk shipments of about 14,000 MT+/- 5% each. Shipments shall be based on mutually acceptable schedule

Applications are invited for pre-qualification of vendors for supply of Sulphuric Acid as above. Specifications and Pre-qualification Criteria enclosed as **Annexure A & B** respectively.

Producers/Traders who can supply Sulphuric acid meeting the specifications and who meet the pre-qualification criteria as above, may submit application for pre-qualification in the prescribed format as per **Annexure I** (Questionnaire for Pre-qualification of Vendors for supply of Sulphuric Acid) and **Annexure II** (Details of previous supplies). Application shall contain all details and documents called for in **Annexure I & II**.

Applications for pre-qualification as above, duly completed in all respects and attaching all the required supporting documents, shall be submitted **on or before 30 August 2013**. Applications received by the above date shall be taken up for processing initially. Applications received subsequent to the above date will be processed on a quarterly basis.

Applications for pre-qualification shall be sent to “ **Officer (Administration), FACT Limited, FACT Petrochemical Division Administration Building, Udyogamandal – 683 501, Cochin, Kerala, India**”.

Note: Prospective vendors who apply or intend to apply for pre-qualification against this enquiry will be given opportunity for discussion on the subject to be held at FACT, Udyogamandal, Kochi, India. The discussions shall be held between 10.00Hrs IST to 15.00 Hrs IST on working days (Monday to Friday). Suitable date, convenient to the vendor, shall be informed to the undersigned at least one week prior to the proposed day of the meeting.

S.Rajukumar.
Dy.Chief Manager (Materials)-RM

Annexure - A

Pre-qualification of vendors for supply of Sulphuric Acid

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Sulphuric Acid of 98% concentration minimum as per IS 266/1977

SPECIFICATION

Sl. No.	Components	Percentage
1	H ₂ S ₀ 4	98% min
2	Residue on Ignition	0.2% max
3	Iron	0.05% max
4	Lead	0.005% max

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Annexure B

Pre-qualification criteria:

The Vendor shall be either:

A. Manufacturer of Sulphuric Acid, who should have:

- i) Facilities to produce at least 50,000 MT Sulphuric Acid per annum.

Copy of document (such as Catalogue etc.) showing facilities and quality/analysis report showing all parameters as per FACT specifications of Sulphuric Acid, duly attested by the authorized signatory shall be furnished as documentary evidence.

- ii) Experience in supply of at least one shipment of 10,000 MT Sulphuric Acid on CFR basis during any of the preceding three years as on the date of submission of offer.

Copies of Purchase Orders/BL's / Invoices for the supplies, duly attested by the authorized signatory shall be furnished as documentary evidence in support of the above.

Or

B. Trader

- (1) Who has experience in supply of at least two shipments of 10,000 MT Sulphuric Acid each on CFR basis during the preceding three years as on the date of submission of offer. Copies of Purchase Orders/ B/Ls/ Invoices in support of the above are to be furnished.

- (2) Manufacturer's back up as below-

- i) Certificate issued by the Sulphuric Acid Manufacturer's Authorized signatory, confirming to backup the trader, with respect to quality and quantity.
- ii) Copy of analysis report, showing all parameters as per FACT specifications, duly attested by the Authorized Signatory of the Sulphuric Acid Manufacturer.

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Annexure - I

QUESTIONNAIRE FOR PRE-QUALIFICATION OF VENDORS

<u>Description</u>	<u>To be filled in by vendor</u>
1.1.0 Name of the vendor	
1.2.0 Full address with PIN code	
1.3.0 Telephone Numbers	
1.4.0 E-mail ID	
1.5.0 Fax Numbers	
1.6.0 Contact Person(s)	
2.0.0 Company Particulars:	
2.1.0 Constitution	
2.2.0 Country in which company is registered	
2.3.0 Areas of activity including chartering of vessels	

2.4.0 Name and address of Bankers

2.5.0 Financial data:

2.5.1 Sales turn-over for the last three years

2.5.2 Profit after tax for the last three years

3.0.0 Sourcing particulars:

3.1.0 **Whether Producer/ Trader**

3.2.0 **If Producer:**

3.2.1 Location of Plant of Producer

3.2.2 Annual Production Capacity for Sulphuric Acid in each Plant

3.2.3 Typical Analysis Report of Sulphuric Acid produced in each Plant duly attested by the Applicant's Authorized Signatory showing parameters of specification required by us as given in **Annexure A**.

(Document to be enclosed)

3.3.0 **If Trader:**

3.3.1 Name and address of producer from where Sulphuric Acid is proposed to be sourced

3.3.2 Annual production capacity of Sulphuric Acid in each Plant stated above

- 3.3.3 Letter(s) issued by the Sulphuric Acid Producer's authorized signatory confirming to backup with respect to quality and quantity **(Document to be enclosed)**
- 3.3.4 Typical Analysis Report of Sulphuric Acid produced in each Plant showing parameters of specification as given in **Annexure A**, duly attested by the producer's authorized signatory **(Documents to be enclosed)**
- 4.0.0 **Loading Port(s) details:**
- 4.1.0 Name(s) of the loading port(s)
- 4.2.0 Loading rate(s) of the port(s)
- 4.3.0 Sailing time from port of loading to Cochin
- 5.0.0 Third party inspection agency/ agencies to be involved for certifying quality and quantity at load port
- 6.0.0 Documentary evidence for sale of Sulphuric Acid /any other liquid cargo as per the pre-qualification criteria requirement in India/abroad for the last three years as on the date of submission of bid. (Details to be given as per **Annexure- B** and documents indicated therein to be enclosed).
- 7.0.0 In case the applicant proposes to operate through his Indian agent or if the applicant is the Indian agent:
- 7.1.0 Indian Agent's Registration Number
- 7.2.0 Permanent Income Tax Account Number
- 7.3.0 Service Tax Registration details
- 7.4.0 Nature of commission/remuneration
- 7.5.0 Other Terms and Conditions of appointment

8.0.0 Details of Authorized Signatories:

	Name	Designation		Signature
1				
2				
3				

9.0.0 Any other details:

Signature

Name

Designation (Authorized Signatory)

Seal

Notes:

- 1.0 All requisite information shall be given in the format with reference to the item specified. Where space is insufficient, additional pages may be added with reference to the related paragraph.
- 2.0 Wherever enclosures are specified in the questionnaire, the same shall be enclosed.
- 3.0 **Annexure - II**, duly completed also shall be enclosed attaching supporting documents as required..
- 4.0 FACT reserves the right to verify any of the statements enclosed alongwith the Pre-qualification documents. Any additional information/ documents required shall also be furnished. False statement shall disqualify the Applicant.

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Annexure II

DETAILS OF PREVIOUS SUPPLIES:

Details of previous supplies of Sulphuric Acid during preceding three years
(as required under pre-qualification criteria).

Year	Purchase Order No./ Date	Description of Material	Quantity as per Purchase Order	Client	Source / Port of Loading	Date and Quantity as per Invoice /Bill of Lading	Port of Discharge
2010-2011							
2011-2012							
2012-2013							
2013-2014							

Copy of Purchase Order(s)/Agreement(s) / Bill(s) of Lading / Invoice(s) in support of above shall be furnished.

Name

Date

Signature

Seal

Designation
(Authorized Signatory)