

THE FERTILISERS AND CHEMICALS TRAVANCORE LTD

CORPORATE MATERIALS, PD ADMINISTRATION BUILDING
UDYOGAMANDAL, KOCHI, KERALA, INDIA - 683 501
TEL: 00 91 484 2546570 / 2568267
FAX: 00 91 484 2545172
Email: kennedy@factltd.com; paulpt@factltd.com

PRE-QUALIFICATION OF VENDORS FOR SUPPLY OF SULPHUR

FACT invites applications from prospective manufacturers / traders interested in supply of Sulphur in bulk to FACT, Kochi. Interested vendors will be given opportunity for discussion at FACT Kochi. Please visit our website www.fact.co.in for details.

Deputy General Manager (Materials) RM

MAT-RM-S-PQV-RE-2016

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24.05.2016

Pre-qualification of vendors for supply of Sulphur

Enquiry Notice

The Fertilisers And Chemicals Travancore Ltd. (FACT), Government of India Undertaking, imports about 220,000 MT of Sulphur per annum. Imports are made on FOB / CFR basis as per rules applicable to Central Public Sector Enterprises, normally in bulk shipments of 15000 - 25,000 MT +/- 10% each. Applications are invited for pre-qualification of vendors for supply of Sulphur.

Producers/Traders meeting the enclosed pre-qualification criteria may apply giving the details and documents as per the Questionnaire enclosed. Detailed specification of Sulphur (**Annexure X**), Pre-qualification criteria (**Annexure Y**) and the Questionnaire for Pre-qualification (**Annexure Z**) are enclosed. Vendors are required to apply for pre-qualification only as per the prescribed format as per **Annexure Z** (Questionnaire for Pre-qualification of Vendors for supply of Sulphur). Application shall contain all details and documents called for in **Annexure Y and Annexure Z**.

Applications for pre-qualification as per the proforma specified, duly completed in all respects and attaching all the required supporting documents, shall be submitted latest by **8/07/2016**. Applications received by the above date shall be taken up for processing initially. Applications received subsequent to the above date along with other applications, if any, to be processed every three months thereafter.

Applications for pre-qualification shall be sent to "Officer (Administration), FACT Limited, FACT Petrochemical Division Administration Building, Udyogamandal – 683 501, Cochin, Kerala.

Vendors in the existing pre-qualified list of FACT, who have not submitted offer against any Sulphur tender during the last two years as on the date of submission of pre-qualification bids, shall also apply afresh for pre-qualification.

Note: Prospective vendors who apply or intend to apply for pre-qualification against this advertisement will be given opportunity for discussion on the subject to be held at FACT, Udyogamandal, Kochi, India. The discussions shall be held between 10.00Hrs IST to 15.00 Hrs IST on working days (Monday to Friday). Suitable date, convenient to the vendor, shall be informed to the undersigned at least one week prior to the proposed day of the meeting.

R.Satis Kennedy
Assistant General Manager (Materials)-RM

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Annexure X

FACT Specification of Sulphur

Physical:

- a) Colour : Sulphur should be bright yellow, in the form of **granules or prills or pellets**.
- b) Sieve requirements : -100 mesh /+200 mesh - 0.5% max.
- 200 mesh - Nil
- c) Bulk Density (uncompacted) : 1.24 g/(cm)³max.

Chemical:

- Purity : 99.5% min. by weight on dry basis.
- Ash : 0.05% max. by weight on dry basis.
- Carbon : 0.05% max. by weight on dry basis.
- As : 0.25 ppm max. by weight on dry basis.
- Se : 1.00 ppm max. by weight on dry basis.
- Te : 1.00 ppm max. by weight on dry basis.
- Acidity : 0.02% max. by weight on dry basis.
- Chlorides : 50 ppm max. by weight on dry basis.
- Moisture : Not to exceed 3% by weight on wet basis.

Moisture in excess of 0.5% determined at load port shall be deducted from the Bill of Lading weight and the net weight so arrived at shall be invoiced.

Note: The parameters on Sieve requirements and Bulk density are not insisted for pre-qualification

Supply of Sulphur to FACT

Pre-qualification criteria:

A) Producer:

- (i) Should have facilities to produce at least 50,000 MT per annum of formed Sulphur (i.e. in the form of granules / prills / pellets) meeting the chemical specification shown above. Copy of quality/analysis report showing the specification of Sulphur duly attested by the applicant's authorized signatory shall be furnished as documentary evidence.
- (ii) Should have supplied at least 10,000 MT of formed Sulphur during any one of the preceding three years ending as on the date of application for pre-qualification. Copies of Purchase Orders and Invoices / B/Ls for the supplies, duly attested by the applicant's authorized signatory shall be furnished as documentary evidence in support of the above.

B) Trader:

- (i) Should have supplied to any buyer (in India or outside) at least one shipment of 10,000 MT+/- 10% Sulphur or any other bulk solid cargo such as rock phosphate, fertilizers, minerals such as iron ore, coal, etc., on CFR basis during any one of the preceding three years ending as on the date of the application for pre-qualification.

The following relevant documents, duly attested by the Applicant's Authorized Signatory, shall be submitted in support of the above:

- i) Copy of Purchase Order(s)/Agreement(s)
 - ii) Copy of Bill(s) of Lading
 - iii) Copy of Invoice(s)
 - iv) Copy of Charter Party for the shipment(s)
- (ii) Traders who have not supplied Sulphur to any buyer (inside or outside India) shall also submit Letter(s) issued by the Sulphur Producer's Authorized Signatory confirming to backup with respect to quality and quantity along with copy/copies of Analysis Reports showing all parameters as per FACT specifications, duly attested by the Producer's Authorized Signatory.

Notes:

- 1). Vendors who have not supplied to FACT earlier shall be required to furnish requisite Earnest Money Deposit and Security deposit as per FACT's tender terms.
- 2). Vendors who have not supplied Sulphur to FACT so far, payment for the first shipment shall be Cash Against Documents after acceptance of the material based on analysis of the sample taken at the Disport by Surveyor appointed by FACT.



Annexure Z

QUESTIONNAIRE FOR PRE-QUALIFICATION OF VENDORS FOR SUPPLY OF SULPHUR

| Description | To be filled in by vendor |
|--------------------|---|
| 1.1.0 | Name of the vendor |
| 1.2.0 | Full address with PIN code |
| 1.3.0 | Telephone Numbers |
| 1.4.0 | E-mail ID |
| 1.5.0 | Fax Numbers |
| 1.6.0 | Contact Person(s) |
| 2.0.0 | Company Particulars: |
| 2.1.0 | Constitution |
| 2.2.0 | Country in which company is registered |
| 2.3.0 | Areas of activity including chartering of vessels |
| 2.4.0 | Name and address of Bankers |
| 2.5.0 | Financial data: |
| 2.5.1 | Sales turn-over for the last three years |
| 2.5.2 | Profit after tax for the last three years |
| 2.5.3 | Copy of Audited Balance Sheet/Annual Report for the last three years (Documents to be enclosed) |
| 3.0.0 | Sourcing particulars: |
| 3.1.0 | Whether Producer/ Trader |
| 3.2.0 | If Producer: |
| 3.2.1 | Location of Plant / Refinery of Producer |
| 3.2.2 | Annual Production Capacity for Sulphur in each Plant / Refinery |

- 3.2.3 Typical Analysis Report of Sulphur produced in each Plant/Refinery duly attested by the Applicant's Authorized Signatory showing parameters of specification required by us as given in **Annexure X**. (Document to be enclosed)
- 3.3.0 **If Trader:**
- 3.3.1 Name and address of producer/ refinery from where Sulphur is proposed to be sourced
- 3.3.2 Annual production capacity of Sulphur in each Plant/Refinery stated above
- 3.3.3 Producer's authorized signatory confirming to backup with respect to quality and quantity (Document to be enclosed)
- 3.3.4 Typical Analysis Report of Sulphur produced in each refinery showing parameters of specification as given in **Annexure X**, duly attested by the producer's authorized signatory (Documents to be enclosed)
- 4.0.0 **Loading Port(s) details:**
- 4.1.0 Name(s) of the loading port(s)
- 4.2.0 Loading rate(s) of the port(s)
- 4.3.0 Sailing time from port of loading to Cochin
- 5.0.0 Third party inspection agency/ agencies to be involved for certifying quality and quantity at load port
- 6.0.0 Documentary evidence for sale of Sulphur in India/abroad for the last three years as on the date of Application for Pre-qualification. (Details to be given as per Annexure-A and documents indicated therein to be enclosed).
- 7.0.0 In case the applicant proposes to operate through his Indian agent or if the applicant is the Indian agent:
- 7.1.0 Indian Agent's Registration Number
- 7.2.0 Permanent Income Tax Account Number

7.3.0 Service Tax Registration details

7.4.0 Nature of commission/remuneration

7.5.0 Copy of Terms and Conditions of appointment (Document to be enclosed)

8.0.0 **Details of Authorized Signatories:**

| | Name | Designation | | Signature |
|---|------|-------------|--|-----------|
| 1 | | | | |
| 2 | | | | |
| 3 | | | | |

9.0.0 Any other details:

Place

Signature

Date

Name

Designation(Authorised Signatory)

Seal

Notes:

- 1.0 All requisite information shall be given in the format with reference to the item specified. Where space is insufficient, additional pages may be added with reference to the related paragraph.
- 2.0 Wherever enclosures are specified in the questionnaire, the same shall be enclosed.
- 3.0 **Annexure – A** duly completed also shall be enclosed.
- 4.0 FACT reserves the right to verify any of the statements enclosed along with the Application for Pre-qualification. Any additional information/ documents required shall also be furnished. False statement shall disqualify the Applicant.

Annexure – A

Details of supplies of bulk cargo during the last three years as on the date of the Application for Pre-qualification.

| Year | Purchase Order No./ Date | Description of Material | Quantity as per Purchase Order | Client | Source / Port of Loading | Date and Quantity as per Invoice /Bill of Lading | Port of Discharge |
|------|--------------------------|-------------------------|--------------------------------|--------|--------------------------|--|-------------------|
| 2013 | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| 2014 | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| 2015 | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| 2016 | | | | | | | |
| | | | | | | | |
| | | | | | | | |

(NOTE: Major orders executed for any Fertilizers/Public Sector Companies in India shall also be included).

Place
Date

Name

Seal

Signature

Designation (Authorized Signatory)

Check List of Documents to be enclosed:

For Producer :

1. Copy of Purchase Order(s)/Agreement(s) in support of Data furnished vide **Annexure- A**.
2. Copy of Invoice(s) and Bill(s) of Lading for the supplies made in respect of the above.
3. Copy of Typical Analysis Report of Sulphur produced in each Plant/Refinery, showing parameters of specification as given in **Annexure X** (FACT Specification of Sulphur).

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4. Copy of Audited Balance Sheet/Annual Report for the last three years.

All the above documents shall be duly attested by the Authorised Signatory of the Applicant.

For Trader

1. Copy of Purchase Order(s)/Agreement(s) in support of Data furnished in **Annexure A**.
2. Copy of Invoice(s), Bill(s) of Lading for the supplies made in respect of the above and copy of charter party of the shipments.
3. Letter(s) issued by the Sulphur Producer's Authorised Signatory, confirming to backup with respect to quality and quantity (refer clause B ii of annexure Y).
4. Copy of Typical Analysis Report of Sulphur produced in each Plant/Refinery), showing parameters of specification as given in **Annexure X** (FACT Specification of Sulphur) duly attested by Producers Authorised Signatory.(refer clause B ii of annexure Y).
5. Terms and Conditions of Appointment (Ref Cl.7.5.0 of Annexure Z).
6. Copy of Audited Balance Sheet/Annual Report for the last three years.

All the above documents shall be duly attested by the Authorized Signatory of the Applicant.