

**MARKETING DIVISION**Date: **15.06.2018****Inviting Applications for 'Dealer Appointment 2018 – Telangana'**

Applications are invited for appointment of new FACT fertilizer dealers in **Telangana State**. For details, please visit our website - [www.fact.co.in](http://www.fact.co.in) **Last date of receipt of applications is 14.07.2018.**

**DY. GENERAL MANAGER (FS)****NORMS FOR DEALER APPOINTMENT**

1. The applicant should be a domicile of the state for which he/ she is applying for dealer appointment.
2. The applicant should be an existing Fertilizer Sales license holder from State Department of Agriculture for which he/ she is applying for dealer appointment.
3. The applicant should be having IFMS ID and operating business through PoS machine as mandated by Dept. of Fertilizers, Gol.
4. The applicant should give an amount of Rs. 2 lakhs in the form of Fixed Deposit for which interest shall be paid at the rates prevailing in FACT and Rs. 5000/- is to be remitted as an interest free Security Deposit. This is applicable for General category; norms for SC/ST candidates remains unchanged.
5. The applicant should not have any criminal charges or any violation of FCO reported against him/ her.
6. The applicant should be possessing a minimum godown capacity of 30MTs. All statutory requirements and obligations with regard to fertilizer storage will be the responsibility of the dealer.
7. If appointed, the dealer should lift minimum of 30MTs at the time of appointment and minimum of 150MTs per annum with a minimum offtake of 10MTs per month. Performance will be assessed based on the offtake of all products range with due weightage for slow moving products, as per FACT's product allocation.
8. The appointment of dealers shall be provisional for a year during which period their performance would be assessed and only those who are adhering to the terms and conditions of dealership shall be confirmed.

9. Once appointed as FACT Dealer, it is at the discretion of the Management to attach/detach to/from any ASC/SPD/Agency. Dealer shall draw FACT products only from FACT ASC/SPD/Agency to which he/she/firm will be attached and that dealer should pay the company the Dealer price and sales shall be done at prices not exceeding MRPs fixed by FACT.

10. Dealer shall undertake necessary arrangements for making e-payments as FACT receives payments for fertilizers through NEFT/ RTGS/ e-payment to FACT'S designated bank accounts.

11. The above terms are not exhaustive. They are only illustrative in nature and the selected dealer is required to execute an agreement with FACT containing other terms also.

12. All instructions in the agreement should be adhered to in letter and spirit.

13. The interested parties may send dealership application (Application forms and further details shall be furnished in FACT website [www.fact.co.in](http://www.fact.co.in) ) to the following address:

**THE Dy. GENERAL MANAGER (AP & TS)**

**FACT LIMITED**

**FACT STATE OFFICE**

**D. No: 11-5-338, 1<sup>ST</sup> FLOOR, RED HILLS,**

**BAZAAR GHAT ROAD, HYDERABAD-500004**

Phone: 040-23314125/23394564

14. Dealer should arrange for all the below mentioned documents (Both original and duplicate) at the time of visit of FACT staff:

<b>Srl. No.</b>	<b>Document</b>	<b>Document to be issued by</b>
1	Fertilizer license	State Dept. of Agriculture
2	Bank Reference Letter	Bank Authority
3	Caste certificate (if SC/ ST)	Competent Authority
4	Local Standing Certificate	AO/VAO/any public representative
5	Resolution (in case of Co- operative firms)	Competent Authority
6	Partnership deed (In case of partnership firms)	Notary
7	GST registration certificate	Competent Authority

The applicant will be informed in advance of FACT staff visit.

15. The applicant should agree to abide by all terms and conditions of the company in the Annexure I.
16. Applications will be processed by a committee in Telangana State Office and sent for approval to Marketing Head Office at Udyogamandal, Kochi where upon further scrutiny by Dealer Appointment committee, Division head will give final approval for Dealer appointment.
17. FACT reserves the right to reject any application for reasons like incomplete/unverifiable details, lack of market potential or non- compliance with any of norms mentioned above. No complaint/dispute in this regard against FACT shall be entertained.

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