

THE FERTILISERS AND CHEMICALS TRAVANCORE LTD

CORPORATE MATERIALS, PD ADMINISTRATION BUILDING
UDYOGAMANDAL, KOCHI, KERALA,INDIA - 683 501
TEL: 00 91 484 2546570 / 2545172
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GLOBAL PRE-QUALIFICATION OF VENDORS FOR SUPPLY OF SULPHUR

Manufacturers / Traders interested to be pre-qualified for supply of Sulphur in Bulk to FACT, Kochi, may visit our website <http://www.fact.co.in> for details.

Chief Manager (Materials)- RM

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Global Pre-qualification of vendors for supply of Sulphur

The Fertilisers And Chemicals Travancore Ltd. (FACT), Government of India Undertaking, imports about 220,000 MT of Sulphur per annum. Imports are made on FOB and CFR basis as per rules applicable to Central Public Sector Enterprises, in bulk shipments of about 15,000 to 25,000 MT each. Applications are invited for pre-qualification of vendors for supply of Sulphur.

Producers/Traders meeting the enclosed pre-qualification criteria may apply giving the details and documents as per the Questionnaire enclosed.

Detailed specification of Sulphur (**Annexure X**), Pre-qualification criteria (**Annexure Y**) and the Questionnaire for Pre-qualification (**Annexure Z**) are enclosed.

Vendors are required to apply for pre-qualification only as per the prescribed format as per **Annexure Z** (Questionnaire for Pre-qualification of Vendors for supply of Sulphur). Application shall contain all details and documents called for in **Annexure Y and Annexure Z**.

Applications shall be sent to " Officer (Administration), FACT Limited, FACT Petrochemical Division Administration Building, Udyogamandal – 683 501, Cochin, Kerala.

The responses received by 15 July 2010 will be scrutinized and processed initially. Subsequent applications shall be scrutinized and processed on a periodic interval of six months after the above period.

Vendors in the existing pre-qualified list of FACT need not apply for fresh pre-qualification.

S.Rajukumar.
Dy.Chief Manager (Materials)-RM

Annexure X

FACT Specification of Sulphur

Physical:

- a) Colour : Sulphur should be bright yellow, in the form of **granules or prills or pellets.**
- b) Sieve requirements : -100 mesh /+200 mesh - 0.5% max.
- 200 mesh - Nil
- c) Bulk Density (uncompacted) : 1.24 g/(cm)³max.

Chemical:

- Purity : 99.5% min. by weight on dry basis.
- Ash : 0.05% max. by weight on dry basis.
- Carbon : 0.05% max. by weight on dry basis.
- As : 0.25 ppm max. by weight on dry basis.
- Se : 1.00 ppm max. by weight on dry basis.
- Te : 1.00 ppm max. by weight on dry basis.
- Acidity : 0.02% max. by weight on dry basis.
- Chlorides : 50 ppm max. by weight on dry basis.
- Moisture : Not to exceed 3% by weight on wet basis.

Moisture in excess of 0.5% determined at loadport shall be deducted from the Bill of Lading weight and the net weight so arrived at shall be invoiced.

Note: The parameters on Sieve requirements and Bulk density are not insisted for pre-qualification

Supply of Sulphur to FACT

Pre-qualification criteria:

A) Producer:

- (i) Should have facilities to produce at least 50,000 MT per annum of formed Sulphur (i.e. in the form of granules / prills / pellets) meeting the chemical specification shown above. Copy of quality/analysis report showing the specification of Sulphur duly attested by the applicant's authorized signatory shall be furnished as documentary evidence.
- (ii) Should have supplied at least 10,000 MT of formed Sulphur during any one of the preceding five years as on the date of application for pre-qualification. Copies of Purchase Orders and Invoices / B/Ls for the supplies, duly attested by the applicant's authorized signatory shall be furnished as documentary evidence in support of the above.

B) Trader:

- (i) Should have supplied to any buyer (in India or outside) at least one shipment of 10,000 MT+/- 10% sulphur or any other bulk solid cargo such as rock phosphate, fertilizers, minerals such as iron ore, coal, etc., on CFR basis during any one of the preceding five years ending as on the date of the application for pre-qualification.

The following relevant documents, duly attested by the Applicant's Authorized Signatory, shall be submitted in support of the above:

- i) Copy Of Purchase Order(s)/Agreement(s)
 - ii) Copy of Bill(s) of Lading
 - iii) Copy of Invoice(s)
 - iv) Copy of Charter Party for the shipment(s)
- (ii) Traders who have not supplied Sulphur to any buyer (inside or outside India) shall also submit Letter(s) issued by the Sulphur Producer's Authorized Signatory confirming to backup with respect to quality and quantity along with copy/copies of Analysis Reports showing all parameters as per FACT specifications, duly attested by the Producer's Authorized Signatory.

Notes:

- 1). Vendors who have not supplied to FACT earlier shall be required to furnish requisite Earnest Money Deposit and Security deposit as per FACT's tender terms.

- 2). For Pre-qualified vendors who have not supplied Sulphur to any manufacturing company in India so far, payment for the first shipment shall be Cash Against Documents after acceptance of the material based on analysis of the sample taken at the Disport by Surveyor appointed by FACT.



Annexure Z

QUESTIONNAIRE FOR PRE-QUALIFICATION OF VENDORS FOR SUPPLY OF SULPHUR

Description	To be filled in by vendor
1.1.0 Name of the vendor	
1.2.0 Full address with PIN code	
1.3.0 Telephone Numbers	
1.4.0 E-mail ID	
1.5.0 Fax Numbers	
1.6.0 Contact Person(s)	
2.0.0 Company Particulars:	
2.1.0 Constitution	
2.2.0 Country in which company is registered	
2.3.0 Areas of activity including chartering of vessels	
2.4.0 Name and address of Bankers	
2.5.0 Financial data:	
2.5.1 Sales turn-over for the last three years	
2.5.2 Profit after tax for the last three years	
2.5.3 Copy of Audited Balance Sheet/Annual Report for the last three years	(Documents to be enclosed)
3.0.0 Sourcing particulars:	
3.1.0 Whether Producer/ Trader	
3.2.0 If Producer:	
3.2.1 Location of Plant / Refinery of Producer	
3.2.2 Annual Production Capacity for Sulphur in	

each Plant / Refinery

- 3.2.3 Typical Analysis Report of Sulphur produced in each Plant/Refinery duly attested by the Applicant's Authorized Signatory showing parameters of specification required by us as given in **Annexure X**. (Document to be enclosed)
- 3.3.0 **If Trader:**
- 3.3.1 Name and address of producer/ refinery from where Sulphur is proposed to be sourced
- 3.3.2 Annual production capacity of Sulphur in each Plant/Refinery stated above
- 3.3.3 Letter(s) issued by the Sulphur Producer's authorized signatory confirming to backup with respect to quality and quantity (Document to be enclosed)
- 3.3.4 Typical Analysis Report of Sulphur produced in each refinery showing parameters of specification as given in **Annexure X**, duly attested by the producer's authorized signatory (Documents to be enclosed)
- 4.0.0 **Loading Port(s) details:**
- 4.1.0 Name(s) of the loading port(s)
- 4.2.0 Loading rate(s) of the port(s)
- 4.3.0 Sailing time from port of loading to Cochin
- 5.0.0 Third party inspection agency/ agencies to be involved for certifying quality and quantity at load port
- 6.0.0 Documentary evidence for sale of Sulphur in India/abroad for the last five years as on the date of Application for Pre-qualification. (Details to be given as per Annexure-A and documents indicated therein to be enclosed).
- 7.0.0 In case the applicant proposes to operate through his Indian agent or if the applicant is the Indian agent:
- 7.1.0 Indian Agent's Registration Number
- 7.2.0 Permanent Income Tax Account Number

7.3.0 Service Tax Registration details

7.4.0 Nature of commission/remuneration

7.5.0 Copy of Terms and Conditions of (Document to be enclosed)
appointment

8.0.0 **Details of Authorized Signatories:**

	Name	Designation		Signature
1				
2				
3				

9.0.0 Any other details:

Place

Signature

Date

Name

Designation(Authorised
Signatory)

Seal

Notes:

- 1.0 All requisite information shall be given in the format with reference to the item specified. Where space is insufficient, additional pages may be added with reference to the related paragraph.
- 2.0 Wherever enclosures are specified in the questionnaire, the same shall be enclosed.
- 3.0 **Annexure – A** duly completed also shall be enclosed.
- 4.0 FACT reserves the right to verify any of the statements enclosed alongwith the Application for Pre-qualification. Any additional information/ documents required shall also be furnished. False statement shall disqualify the Applicant.

Annexure – A

Details of supplies of bulk cargo during the last five years as on the date of the Application for Pre-qualification.

Year	Purchase Order No./ Date	Description of Material	Quantity as per Purchase Order	Client	Source / Port of Loading	Date and Quantity as per Invoice /Bill of Lading	Port of Discharge
2005							
2006							
2007							
2008							
2009							
2010							

(NOTE: Major orders executed for any Fertiliser/Public Sector Companies in India shall also be included).

Place

Date

Seal

Name

Signature

Designation (Authorized Signatory)

Check List of Documents to be enclosed:

For Producer :

1. Copy of Purchase Order(s)/Agreement(s) in support of Data furnished vide **Annexure- A.**
2. Copy of Invoice(s) and Bill(s) of Lading for the supplies made in respect of the above.
3. Copy of Typical Analysis Report of Sulphur produced in each Plant/Refinery, showing parameters of specification as given in **Annexure X** (FACT Specification of Sulphur).
4. Copy of Audited Balance Sheet/Annual Report for the last three years.

All the above documents shall be duly attested by the Authorised Signatory of the Applicant.

For Trader

1. Copy of Purchase Order(s))/Agreement(s) in support of Data furnished in **Annexure A.**
2. Copy of Invoice(s), Bill(s) of Lading for the supplies made in respect of the above and copy of charter party of the shipments.
3. Letter(s) issued by the Sulphur Producer's Authorised Signatory, confirming to backup with respect to quality and quantity (refer clause B ii of annexure Y).
4. Copy of Typical Analysis Report of Sulphur produced in each Plant/Refinery), showing parameters of specification as given in **Annexure X** (FACT Specification of Sulphur) duly attested by Producers Authorised Signatory.(refer clause B ii of annexure Y).
5. Terms and Conditions of Appointment (Ref Cl.7.5.0 of Annexure Z).
6. Copy of Audited Balance Sheet/Annual Report for the last three years.

All the above documents shall be duly attested by the Authorised Signatory of the Applicant.